

Total Vehicles by Manufacturer

	RSA	Export
TOYOTA	10 936	2 521
VOLKSWAGEN GROUP SA	6 850	4 913
FMC	3 489	3 138
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 937	
NISSAN	2 737	641
RENAULT	2 558	
MERCEDES-BENZ SA **	2 210	210
ISUZU MOTORS SOUTH AFRICA	1 737	405
KIA SOUTH AFRICA	1 429	
SUZUKI AUTO	1 010	
BMW GROUP	897	1 346
HAVAL MOTORS SA	859	33
MAZDA SOUTHERN AFRICA	838	
HONDA	425	16
MAHINDRA	416	
JAGUAR LAND ROVER	358	
VOLVO GROUP SOUTHERN AFRICA	316	25
MAN	249	3
SCANIA	225	24
VOLVO CARS	212	3
OPEL	143	
PORSCHE **	142	
FCA SOUTH AFRICA	137	1
PCSA	127	
MITSUBISHI MOTORS SA	91	17
IVECO	85	2
TATA	81	
FAW TRUCKS	55	
SUBARU	53	
POWERSTAR	40	
JMC	29	
MASERATI SOUTH AFRICA	12	
BENTLEY **	6	
SCUDERIA SOUTH AFRICA	3	
BABCOCK	3	
LAMBORGHINI SOUTH AFRICA **	2	
VECV SOUTH AFRICA	1	
INDUSTRY TOTAL	41 698	13 298

Market Totals by Manufacturer

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export
TOYOTA	5 963	171	4 626	2 350	248		57		42			
VOLKSWAGEN GROUP SA	6 378	4 913	419		53							
FMC	1 732	11	1 753	3 127	4							
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 754		179		4							
NISSAN	1 207		1 530	641								
RENAULT	2 554		4									
MERCEDES-BENZ SA **	1 677	200	99		141	10	46		235		12	
ISUZU MOTORS SOUTH AFRICA	25		1 345	405	158		165		44			
KIA SOUTH AFRICA	1 330		99									
SUZUKI AUTO	982		28									
BMW GROUP	897	1 346										
HAVAL MOTORS SA	750	17	109	16								
MAZDA SOUTHERN AFRICA	820		18									
HONDA	425	16										
MAHINDRA	232		184									
JAGUAR LAND ROVER	358											
VOLVO GROUP SOUTHERN AFRICA							58		253	25	5	
MAN							17		128		104	3
SCANIA									191	8	34	16
VOLVO CARS	212	3										
OPEL	137		6									
PORSCHE **	142											
FCA SOUTH AFRICA	121	1	16									
PCSA	124				3							
MITSUBISHI MOTORS SA	63	4	28	13								
IVECO					68		7	2	10			
TATA					27		31		23			
FAW TRUCKS					3		31		21			
SUBARU	53											
POWERSTAR							10		30			
JMC	6		18		5							
MASERATI SOUTH AFRICA	12											
BENTLEY **	6											
SCUDERIA SOUTH AFRICA	3											
BABCOCK									3			
LAMBORGHINI SOUTH AFRICA **	2											
VECV SOUTH AFRICA							1					
INDUSTRY TOTAL	28 965	6 682	10 461	6 552	714	10	423	2	980	33	155	19

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

RSA Total and Export Vehicles

	Dec 2019		Var %		Dec 2018		Nov 2019		Dec 2019 YTD		Var %		Dec 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	28 965	6 682	9.1%	-59.3%	26 547	16 424	31 403	27 272	355 384	260 847	-2.7%	17.7%	365 247	221 681
Light CV < 3501kg	10 461	6 552	-6.7%	-56.1%	11 211	14 938	10 676	7 312	153 189	125 189	-4.0%	-2.4%	159 525	128 322
Medium CV 3501-8500kg	714	10	19.0%	150.0%	600	4	734	6	8 719	113	10.6%	-39.6%	7 885	187
Heavy CV 8501-16500kg	423	2	18.8%	-66.7%	356	6	446	15	5 048	180	-6.1%	-16.7%	5 374	216
Extra Heavy CV > 16500kg	980	33	-19.1%	-28.3%	1 211	46	1 326	6	13 356	466	1.8%	-25.4%	13 126	625
Bus > 8500kg	155	19	63.2%	375.0%	95	4	85	10	930	68	-13.1%	-37.0%	1 070	108
INDUSTRY TOTAL	41 698	13 298	4.2%	-57.7%	40 020	31 422	44 670	34 621	536 626	386 863	-2.8%	10.2%	552 227	351 139

Passenger	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
BENTLEY **	6							
BENTLEY	6							
BMW GROUP	897	1 346						
BMW 1-Series	87		BMW 2-Series		53		BMW 3-Series	114
BMW 4-Series	16		BMW 5-Series		21		BMW 6-Series	2
BMW 7-Series	7		BMW 8-Series		14		BMW i3	29
BMW i8	5		BMW X1		39		BMW X2	10
BMW X3	134	1 346	BMW X4		30		BMW X5	116
BMW X6	15		BMW X7		31		BMW Z4	7
MINI Clubman	21		MINI Convertible		7		MINI Countryman	55
MINI Hatch 3-dr	50		MINI Hatch 5-dr		34			
FCA SOUTH AFRICA	121	1						
ABARTH 595	2		ALFA Giulia		3		ALFA Stelvio	11
FIAT 500	14		FIAT 500X		1		FIAT Panda	8
FIAT Tipo	36		JEEP Cherokee		5		JEEP Compass	3
JEEP Grand Cherokee	8	1	JEEP Renegade		8		JEEP Wrangler	22
FMC	1 732	11						
FORD EcoSport	837		FORD Everest		223	11	FORD Fiesta	96
FORD Figo	497		FORD Kuga		65		FORD Mustang	14
HAVAL MOTORS SA	750	17						
HAVAL **	750	17						
HONDA	425	16						
HONDA Amaze	130	6	HONDA Ballade		10		HONDA BR-V	109
HONDA Civic	24	4	HONDA CR-V		28	5	HONDA HR-V	68
HONDA Jazz	56							1
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 754							
HYUNDAI Accent	231		HYUNDAI Atos		226		HYUNDAI Creta	420
HYUNDAI Elantra	69		HYUNDAI Grand i10		432		HYUNDAI H1	69
HYUNDAI i20	509		HYUNDAI Kona		83		HYUNDAI Santa Fe	30
HYUNDAI Tucson	378		HYUNDAI Venue		307			
ISUZU MOTORS SOUTH AFRICA	25							
ISUZU MU-X	25							
JAGUAR LAND ROVER	358							
JAGUAR E-PACE	22		JAGUAR F-PACE		42		JAGUAR F-Type	1
JAGUAR XF	1		JAGUAR XJ		1		L-R Discovery	66
L-R Discovery Sport	17		L-R Range Rover		13		L-R Range Rover Evoque	82
L-R Range Rover Sport	73		L-R Range Rover Velar		40			
JMC	6							
LANDWIND X5	6							
KIA SOUTH AFRICA	1 330							
KIA Grand Sedona	52		KIA Picanto		385		KIA Rio	270
KIA Seltos	510		KIA Sorento		14		KIA Sportage	99
LAMBORGHINI SOUTH AFRICA **	2							
LAMBORGHINI	2							
MAHINDRA	232							
MAHINDRA KUV	104		MAHINDRA Scorpio		16		MAHINDRA Thar	8
MAHINDRA TUV	8		MAHINDRA XUV300		77		MAHINDRA XUV500	19
MASERATI SOUTH AFRICA	12							
MASERATI Ghibli	3		MASERATI GranTurismo		1		MASERATI Levante	6
MASERATI Quattroporte	2							
MAZDA SOUTHERN AFRICA	820							
MAZDA 2	180		MAZDA 3		85		MAZDA CX-3	275
MAZDA CX-5	277		MAZDA MX-5		3			
MERCEDES-BENZ SA **	1 677	200						
MERCEDES/SMART	1 677	200						
MITSUBISHI MOTORS SA	63	4						
MITSUBISHI ASX	10		MITSUBISHI Eclipse Cross		21		MITSUBISHI Outlander	1
MITSUBISHI Pajero	7	2	MITSUBISHI Pajero Sport		24	2		
NISSAN	1 207							
DATSUN GO	530		DATSUN GO+		55		NISSAN Almera	125
NISSAN Micra	26		NISSAN Micra 5		87		NISSAN Patrol SW	2
NISSAN Qashqai	86		NISSAN X-Trail		296			
OPEL	137							
OPEL Adam	3		OPEL Astra Hatch		9		OPEL Combo Life	4
OPEL Corsa	90		OPEL Crossland X		20		OPEL Grandland X	7
OPEL Mokka X	4							
PCSA	124							
CITROEN C3	12		CITROEN C3 Aircross		8		CITROEN C5 Aircross	5
PEUGEOT 108	34		PEUGEOT 208		15		PEUGEOT 208	29

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

Dec 2019 Industry New Vehicle sales

PEUGEOT 3008	9	PEUGEOT 308	2	PEUGEOT 5008	10	
PORSCHE **	142					
PORSCHE	142					
RENAULT	2 554					
RENAULT Captur	61	RENAULT Clio IV	180	RENAULT Duster	328	
RENAULT Koleos	17	RENAULT Kwid	1 631	RENAULT Megane IV	16	
RENAULT Sandero II	321					
SCUDERIA SOUTH AFRICA	3					
FERRARI 488 Pista	2	FERRARI Portofino	1			
SUBARU	53					
SUBARU Forester	22	SUBARU Impreza	1	SUBARU Outback	2	
SUBARU WRX	1	SUBARU XV	27			
SUZUKI AUTO	982					
SUZUKI Baleno	55	SUZUKI Celerio	37	SUZUKI Ciaz	20	
SUZUKI Dzire	30	SUZUKI Ertiga	120	SUZUKI Grand Vitara	2	
SUZUKI Ignis	124	SUZUKI Jimny	105	SUZUKI Swift	443	
SUZUKI Vitara	46					
TOYOTA	5 963	171				
LEXUS ES	24	LEXUS IS	4	LEXUS LX	11	
LEXUS NX	17	LEXUS RC	1	LEXUS RX	10	
LEXUS UX	19	TOYOTA Avanza	522	TOYOTA Aygo	48	
TOYOTA C-HR	177	TOYOTA Corolla	302	60 TOYOTA Corolla HB	83	
TOYOTA Corolla Quest	963	TOYOTA Etios	1 433	TOYOTA FJ Cruiser	20	
TOYOTA Fortuner	974	111 TOYOTA Landcruiser 200	88	TOYOTA Landcruiser SW	9	
TOYOTA Prado	89	TOYOTA Quantum	6	TOYOTA RAV	496	
TOYOTA RUSH	122	TOYOTA Supra	4	TOYOTA Yaris	541	
VOLKSWAGEN GROUP SA	6 378	4 913				
AUDI A1	75	AUDI A3 Cabriolet	4	AUDI A3 Sedan	81	
AUDI A3 Sportback	167	AUDI A4	59	AUDI A4 Avant	5	
AUDI A5 Coupe/Cabriolet	8	AUDI A5 Sportback	33	AUDI A6	3	
AUDI Q2	74	AUDI Q3	91	AUDI Q5	76	
AUDI Q7	23	AUDI Q8	13	AUDI R8	2	
AUDI TT	5	VW Arteon	18	VW Caddy	32	
VW Caravelle	27	VW Golf 7	248	VW Kombi	182	
VW Polo	1 410	4 913 VW Polo Sedan	532	VW Polo Vivo	1 779	
VW T-Cross	685	VW Tiguan	630	VW Touareg	41	
VW up	75					
VOLVO CARS	212	3				
VOLVO S90	11	VOLVO V40	32	VOLVO V40 CC	21	
VOLVO V90 CC	3	VOLVO XC40	53	2 VOLVO XC60	63	
VOLVO XC90	29				1	
Light CV < 3501kg	RSA	EXP	RSA	EXP	RSA	EXP
FCA SOUTH AFRICA	16					
FIAT Doblo Cargo	1	FIAT Ducato	1	FIAT Fiorino	5	
FIAT Fullback	9					
FMC	1 753	3 127				
FORD Ranger	1 724	3 127 FORD Tourneo Custom	29			
HAVAL MOTORS SA	109	16				
GWM Steed	109	16				
HYUNDAI AUTOMOTIVE SOUTH AFRICA	179					
HYUNDAI Grand i10	28	HYUNDAI H1	8	HYUNDAI H100 Bakkie	143	
ISUZU MOTORS SOUTH AFRICA	1 345	405				
ISUZU D-MAX	1 344	404 ISUZU KB	1	1		
JMC	18					
CHANGAN Double Cab	2	CHANGAN Minivan	10	CHANGAN Single Cab	2	
JMC Carrying	2	JMC Vigus	2			
KIA SOUTH AFRICA	99					
KIA K2500	6	KIA K2700	93			
MAHINDRA	184					
MAHINDRA Bolero	19	MAHINDRA Scorpio Pik-Up	165			
MAZDA SOUTHERN AFRICA	18					
MAZDA BT-50	18					
MERCEDES-BENZ SA **	99					
MERCEDES	99					
MITSUBISHI MOTORS SA	28	13				
MITSUBISHI Triton	28	13				
NISSAN	1 530	641				
NISSAN Hardbody	62	615 NISSAN Navara	117	NISSAN NP200	498	9
NISSAN NP300	777	17 NISSAN NV350	32	NISSAN NV350 Taxi	44	
OPEL	6					
OPEL Combo	6					
RENAULT	4					
RENAULT Kangoo	4					
SUZUKI AUTO	28					
SUZUKI Super Carry	28					
TOYOTA	4 626	2 350				
TOYOTA Avanza	11	TOYOTA Dyna	74	TOYOTA Hi-Ace	1 083	
TOYOTA Hilux	3 080	2 350 TOYOTA Landcruiser PU	278	TOYOTA Quantum	100	
VOLKSWAGEN GROUP SA	419					
VW Amarok	209	VW Caddy	102	VW Crafter NF	14	
VW Transporter Cr-Bus	64	VW Transporter P-Van	4	VW Transporter PU	26	

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Dec 2019 Industry New Vehicle sales

Medium CV 3501-8500kg	RSA	EXP	RSA	EXP	RSA	EXP
FAW TRUCKS	3					
FAW 3.5 Ton	3					
FMC	4					
FORD Transit	4					
HYUNDAI AUTOMOTIVE SOUTH AFRICA	4					
HYUNDAI EX-8	4					
ISUZU MOTORS SOUTH AFRICA	158					
ISUZU N-Series	158					
IVECO	68					
IVECO Daily	68					
JMC	5					
JMC Carrying	2		JMC Carrying Plus	3		
MERCEDES-BENZ SA **	141	10				
MERCEDES/FUSO	141	10				
PCSA	3					
PEUGEOT Boxer	3					
TATA	27					
TATA Bus	2		TATA LPT	25		
TOYOTA	248					
HINO 300 Series	152		TOYOTA Quantum	96		
VOLKSWAGEN GROUP SA	53					
VW Crafter	53					

Heavy CV 8501-16500kg	RSA	EXP	RSA	EXP	RSA	EXP
FAW TRUCKS	31					
FAW CA 15	15		FAW CA 16	1	FAW CA 8	15
ISUZU MOTORS SOUTH AFRICA	165					
ISUZU F-Series	162		ISUZU FX-Series	3		
IVECO	7	2				
IVECO Eurocargo	7	2				
MAN	17					
MAN CLA	17					
MERCEDES-BENZ SA **	46					
MERCEDES/FUSO	46					
POWERSTAR	10					
POWERSTAR BeiBen	10					
TATA	31					
TATA LPT	27		TATA Ultra	4		
TOYOTA	57					
HINO 500 Series	57					
VECV SOUTH AFRICA	1					
EICHER Pro 6016	1					
VOLVO GROUP SOUTHERN AFRICA	58					
UD TRUCKS Croner	44		UD TRUCKS Kuzer	14		

Extra Heavy CV > 16500kg	RSA	EXP	RSA	EXP	RSA	EXP	
BABCOCK	3						
DAF XF	3						
FAW TRUCKS	21						
FAW 28	2		FAW CA 28	18	FAW CA 33	1	
ISUZU MOTORS SOUTH AFRICA	44						
ISUZU F-Series	21		ISUZU FX-Series	23			
IVECO	10						
IVECO Stralis	5		IVECO Trakker	5			
MAN	128						
MAN CLA	9		MAN TGM	13	MAN TGS	95	
VW Constellation	11						
MERCEDES-BENZ SA **	235						
MERCEDES	235						
POWERSTAR	30						
POWERSTAR BeiBen	30						
SCANIA	191	8					
SCANIA G-Series	73	3	SCANIA P-Series	90	5	SCANIA R-Series	26
SCANIA S-Series	2						
TATA	23						
DAEWOO Commercials	16		TATA LPT	4	TATA Prima	3	
TOYOTA	42						
HINO 500 Series	34		HINO 700 Series	8			
VOLVO GROUP SOUTHERN AFRICA	253	25					
UD TRUCKS Croner	4		UD TRUCKS Quester	38	UD TRUCKS Quon	57	
VOLVO FH	88	25	VOLVO FM	66			

Bus > 8500kg	RSA	EXP	RSA	EXP	RSA	EXP
MAN	104	3				
MAN Bus	104	3				
MERCEDES-BENZ SA **	12					
MERCEDES	12					
SCANIA	34	16				
SCANIA Bus	34	16				
VOLVO GROUP SOUTHERN AFRICA	5					
VOLVO Bus	5					

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