

Total Vehicles by Manufacturer

	RSA	Export
TOYOTA	8 488	4 819
VOLKSWAGEN GROUP SA	5 961	9 272
FMC	3 465	4 030
NISSAN	3 124	324
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 428	
RENAULT	1 832	
ISUZU MOTORS SOUTH AFRICA	1 548	231
MERCEDES-BENZ SA **	1 507	8 558
BMW GROUP	1 446	5 729
MAZDA SOUTHERN AFRICA	1 028	
KIA SOUTH AFRICA	1 010	
SUZUKI AUTO	949	
HAVAL MOTORS SA	807	
MAHINDRA	428	
VOLVO GROUP SOUTHERN AFRICA	394	18
HONDA	363	51
JAGUAR LAND ROVER	270	
OPEL	260	
MITSUBISHI MOTORS SA	209	7
VOLVO CARS	167	
MAN	163	16
FCA SOUTH AFRICA	157	27
SCANIA	152	2
PORSCHE **	105	
SUBARU	87	
FAW TRUCKS	80	5
PCSA	71	
IVECO	64	1
TATA	60	
JMC	53	
POWERSTAR	51	
BABCOCK	38	
MASERATI SOUTH AFRICA	7	
VECV SOUTH AFRICA	7	
BENTLEY **	6	
SCUDERIA SOUTH AFRICA	6	
LAMBORGHINI SOUTH AFRICA **	3	
INDUSTRY TOTAL	36 794	33 090

Market Totals by Manufacturer

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export	RSA	Export
TOYOTA	4 363	394	3 904	4 417	123	3	67	4	31	1		
VOLKSWAGEN GROUP SA	5 448	9 272	418		95							
FMC	1 785	2	1 676	4 028	4							
NISSAN	1 687		1 437	324								
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 139		264		25							
RENAULT	1 813		19									
ISUZU MOTORS SOUTH AFRICA	47		1 242	231	128		105		24		2	
MERCEDES-BENZ SA **	1 064	8 558	85		121		38		190		9	
BMW GROUP	1 446	5 729										
MAZDA SOUTHERN AFRICA	1 006		22									
KIA SOUTH AFRICA	886		124									
SUZUKI AUTO	879		70									
HAVAL MOTORS SA	651		156									
MAHINDRA	184		244									
VOLVO GROUP SOUTHERN AFRICA							76		317	17	1	1
HONDA	363	51										
JAGUAR LAND ROVER	270											
OPEL	243		17									
MITSUBISHI MOTORS SA	133	1	76	6								
VOLVO CARS	167											
MAN							13	1	130		20	15
FCA SOUTH AFRICA	127	24	30	3								
SCANIA									136		16	2
PORSCHE **	105											
SUBARU	87											
FAW TRUCKS					4		60		16	5		
PCSA	69				2							
IVECO					29		4	1	19		12	
TATA					20		27		9		4	
JMC	5		26		22							
POWERSTAR							12		39			
BABCOCK									38			
MASERATI SOUTH AFRICA	7											
VECV SOUTH AFRICA					4		2		1			
BENTLEY **	6											
SCUDERIA SOUTH AFRICA	6											
LAMBORGHINI SOUTH AFRICA **	3											
INDUSTRY TOTAL	24 989	24 031	9 810	9 009	577	3	404	6	950	23	64	18

** Reported aggregated sales numbers only (Note: Mercedes-Benz Commercial market splits are estimates)

RSA Total and Export Vehicles

	Apr 2019		Var %		Apr 2018		Mar 2019		Apr 2019 YTD		Var %		Apr 2018 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	24 989	24 031	3.9%	93.7%	24 054	12 404	30 339	27 032	112 511	81 242	-6.2%	42.4%	119 898	57 034
Light CV < 3501kg	9 810	9 009	-8.1%	-0.3%	10 676	9 038	14 995	9 700	50 627	40 323	0.7%	11.8%	50 265	36 056
Medium CV 3501-8500kg	577	3	19.7%	-50.0%	482	6	777	5	2 562	26	14.7%	-23.5%	2 234	34
Heavy CV 8501-16500kg	404	6	23.9%	-14.3%	326	7	471	27	1 581	54	6.9%	-30.8%	1 479	78
Extra Heavy CV > 16500kg	950	23	1.7%	-62.3%	934	61	1 025	21	3 691	135	1.6%	2.3%	3 632	132
Bus > 8500kg	64	18	14.3%	500.0%	56	3	80	3	270	23	-6.6%	475.0%	289	4
INDUSTRY TOTAL	36 794	33 090	0.7%	53.8%	36 528	21 519	47 687	36 788	171 242	121 803	-3.7%	30.5%	177 797	93 338

Passenger	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
BENTLEY **	6							
BENTLEY	6							
BMW GROUP	1 446	5 729						
BMW 1-Series	144		BMW 2-Series		35		BMW 3-Series	354
BMW 4-Series	68		BMW 5-Series		47		BMW 6-Series	16
BMW 7-Series	6		BMW 8-Series		8		BMW i3	12
BMW i8	1		BMW X1		131		BMW X2	30
BMW X3	170	5 729	BMW X4		68		BMW X5	143
BMW X6	12		BMW X7		22		BMW Z4	12
MINI Clubman	22		MINI Convertible		4		MINI Countryman	46
MINI Hatch 3-dr	55		MINI Hatch 5-dr		40			
FCA SOUTH AFRICA	127	24						
ABARTH 595	2		ALFA Giulia		3		ALFA Giulietta	2
ALFA Stelvio	7	1	FIAT 500		27	1	FIAT 500X	3
FIAT Panda	10		FIAT Tipo		18		JEEP Cherokee	2
JEEP Compass	2		JEEP Grand Cherokee		24	14	JEEP Renegade	6
JEEP Wrangler	21	2						2
FMC	1 785	2						
FORD EcoSport	742		FORD Everest		345	2	FORD Fiesta	193
FORD Figo	426		FORD Focus		1		FORD Kuga	65
FORD Mustang	13							
HAVAL MOTORS SA	651							
GWM H5	1		GWM M4		17		HAVAL **	633
HONDA	363	51						
HONDA Amaze	42	2	HONDA Ballade		17	4	HONDA BR-V	100
HONDA Brio	49		HONDA Civic		9	2	HONDA CR-V	27
HONDA HR-V	63		HONDA Jazz		56	31		12
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 139							
HYUNDAI Accent	162		HYUNDAI Creta		235		HYUNDAI Elantra	59
HYUNDAI Grand i10	718		HYUNDAI H1		142		HYUNDAI i20	346
HYUNDAI Kona	67		HYUNDAI Santa Fe		38		HYUNDAI Tucson	372
ISUZU MOTORS SOUTH AFRICA	47							
ISUZU MU-X	47							
JAGUAR LAND ROVER	270							
JAGUAR E-PACE	25		JAGUAR F-PACE		23		JAGUAR F-Type	4
JAGUAR I-PACE	5		JAGUAR XF		3		L-R Discovery	33
L-R Discovery Sport	21		L-R Range Rover		16		L-R Range Rover Evoque	68
L-R Range Rover Sport	57		L-R Range Rover Velar		15			
JMC	5							
LANDWIND X5	5							
KIA SOUTH AFRICA	886							
KIA Grand Sedona	15		KIA Picanto		402		KIA Rio	266
KIA Sorento	19		KIA Sportage		183		KIA Stinger	1
LAMBORGHINI SOUTH AFRICA **	3							
LAMBORGHINI	3							
MAHINDRA	184							
MAHINDRA KUV	115		MAHINDRA Scorpio		21		MAHINDRA Thar	9
MAHINDRA TUV	23		MAHINDRA XUV		16			
MASERATI SOUTH AFRICA	7							
MASERATI Ghibli	1		MASERATI Levante		5		MASERATI Quattroporte	1
MAZDA SOUTHERN AFRICA	1 006							
MAZDA 2	216		MAZDA 3		128		MAZDA CX-3	321
MAZDA CX-5	338		MAZDA MX-5		3			
MERCEDES-BENZ SA **	1 064	8 558						
MERCEDES/SMART	1 064	8 558						
MITSUBISHI MOTORS SA	133	1						
MITSUBISHI ASX	16		MITSUBISHI Eclipse Cross		60		MITSUBISHI Outlander	5
MITSUBISHI Pajero	18		MITSUBISHI Pajero Sport		34	1		
NISSAN	1 687							
DATSUN GO	453		DATSUN GO+		296		NISSAN 370Z	4
NISSAN Almera	190		NISSAN Juke		10		NISSAN Micra	100
NISSAN Micra 5	156		NISSAN Patrol SW		5		NISSAN Qashqai	229
NISSAN X-Trail	244							
OPEL	243							
OPEL Adam	16		OPEL Astra Hatch		15		OPEL Corsa	101
OPEL Crossland X	83		OPEL Grandland X		7		OPEL MOKKA X	21
PCSA	69							
PEUGEOT 2008	14		PEUGEOT 208		17		PEUGEOT 3008	27

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Apr 2019 Industry New Vehicle sales

PEUGEOT 308	6	PEUGEOT 5008	5					
PORSCHE **	105							
PORSCHE	105							
RENAULT	1 813							
RENAULT Captur	105	RENAULT Clio IV	452	RENAULT Duster		322		
RENAULT Koleos	14	RENAULT Kwid	472	RENAULT Megane IV		26		
RENAULT Sandero II	422							
SCUDERIA SOUTH AFRICA	6							
FERRARI 488 GTB	1	FERRARI 488 Pista	1	FERRARI 488 Spider		1		
FERRARI Portofino	3							
SUBARU	87							
SUBARU Forester	46	SUBARU Impreza	3	SUBARU Outback		2		
SUBARU WRX	7	SUBARU XV	29					
SUZUKI AUTO	879							
SUZUKI Baleno	47	SUZUKI Celerio	51	SUZUKI Ciaz		25		
SUZUKI Dzire	28	SUZUKI Ertiga	113	SUZUKI Grand Vitara		3		
SUZUKI Ignis	147	SUZUKI Jimny	13	SUZUKI Swift		383		
SUZUKI Vitara	69							
TOYOTA	4 363	394						
LEXUS ES	19	LEXUS IS	4	LEXUS LS		1		
LEXUS LX	19	LEXUS NX	11	LEXUS RC		1		
LEXUS RX	3	LEXUS UX	17	TOYOTA 86		1		
TOYOTA Avanza	286	TOYOTA Aygo	50	TOYOTA C-HR		198		
TOYOTA Corolla	146	135	TOYOTA Corolla HB	141	TOYOTA Corolla Quest	436		
TOYOTA Etios	719		TOYOTA FJ Cruiser	6	TOYOTA Fortuner	816	259	
TOYOTA Landcruiser 200	89		TOYOTA Landcruiser SW	4	TOYOTA Prado	68		
TOYOTA RAV	839		TOYOTA RUSH	205	TOYOTA Yaris	284		
VOLKSWAGEN GROUP SA	5 448	9 272						
AUDI A1 Sportback	1	AUDI A3 Cabriolet	1	AUDI A3 Sedan		92		
AUDI A3 Sportback	155	AUDI A4	75	AUDI A4 Avant		7		
AUDI A5 Coupe/Cabriolet	16	AUDI A5 Sportback	36	AUDI A6		5		
AUDI A7 Sportback	2	AUDI Q2	65	AUDI Q3		4		
AUDI Q5	71	AUDI Q7	16	AUDI R8		4		
VW Arteon	19	VW Caddy	36	VW Caravelle		21		
VW Golf 7	391	VW Jetta 6	3	VW Kombi		102		
VW Polo	1 165	9 272	VW Polo Sedan	235	VW Polo Vivo	2 350		
VW Tiguan	442		VW Touareg	28	VW up	106		
VOLVO CARS	167							
VOLVO S90	2	VOLVO V40	26	VOLVO V40 CC		5		
VOLVO V90 CC	1	VOLVO XC40	29	VOLVO XC60		80		
VOLVO XC90	24							
Light CV < 3501kg	RSA	EXP		RSA	EXP		RSA	EXP
FCA SOUTH AFRICA	30	3						
FIAT Doblo Cargo	7		FIAT Ducato	1	2	FIAT Fiorino	14	
FIAT Fullback	8	1						
FMC	1 676	4 028						
FORD Ranger	1 635	4 028	FORD Tourneo Custom	38		FORD Transit Connect	2	
FORD Transit Custom	1							
HVAL MOTORS SA	156							
GWM Steed	156							
HYUNDAI AUTOMOTIVE SOUTH AFRICA	264							
HYUNDAI H1	16		HYUNDAI H100 Bakkie	248				
ISUZU MOTORS SOUTH AFRICA	1 242	231						
ISUZU D-MAX	1 158	230	ISUZU KB	84	1			
JMC	26							
CHANGAN Double Cab	9		CHANGAN Minivan	6		CHANGAN Single Cab	1	
JMC Boarding	2		JMC Carrying	6		JMC Vigus	2	
KIA SOUTH AFRICA	124							
KIA K2500	27		KIA K2700	97				
MAHINDRA	244							
MAHINDRA Bolero	34		MAHINDRA Genio	2		MAHINDRA Scorpio Pik-Up	208	
MAZDA SOUTHERN AFRICA	22							
MAZDA BT-50	22							
MERCEDES-BENZ SA **	85							
MERCEDES	85							
MITSUBISHI MOTORS SA	76	6						
MITSUBISHI Triton	76	6						
NISSAN	1 437	324						
DATSUN GO+	11		NISSAN Hardbody	208	278	NISSAN Navara	177	
NISSAN NP200	715	19	NISSAN NP300	307	27	NISSAN NV350	1	
NISSAN NV350 Taxi	18							
OPEL	17							
OPEL Combo	17							
RENAULT	19							
RENAULT Kangoo	19							
SUZUKI AUTO	70							
SUZUKI Gypsy	21		SUZUKI Super Carry	49				
TOYOTA	3 904	4 417						
TOYOTA Avanza	20		TOYOTA Dyna	98		TOYOTA Hilux	2 411	4 417
TOYOTA Landcruiser PU	139		TOYOTA Quantum	1 236				
VOLKSWAGEN GROUP SA	418							
VW Amarok	115		VW Caddy	225		VW Transporter Cr-Bus	17	

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Medium CV 3501-8500kg	RSA	EXP	RSA	EXP	RSA	EXP
FAW TRUCKS	4					
FAW 3.5 Ton	4					
FMC	4					
FORD Transit	4					
HYUNDAI AUTOMOTIVE SOUTH AFRICA	25					
HYUNDAI EX-8	25					
ISUZU MOTORS SOUTH AFRICA	128					
ISUZU N-Series	128					
IVECO	29					
IVECO Daily	29					
JMC	22					
JMC Carrying	6	JMC Carrying Plus	16			
MERCEDES-BENZ SA **	121					
MERCEDES/FUSO	121					
PCSA	2					
PEUGEOT Boxer	2					
TATA	20					
TATA LPK	1	TATA LPT	19			
TOYOTA	123	3				
HINO 300 Series	123	3				
VECV SOUTH AFRICA	4					
EICHER Pro 3008	4					
VOLKSWAGEN GROUP SA	95					
VW Crafter	95					
Heavy CV 8501-16500kg	RSA	EXP	RSA	EXP	RSA	EXP
FAW TRUCKS	60					
FAW CA 15	31	FAW CA 16	3	FAW CA 8	26	
ISUZU MOTORS SOUTH AFRICA	105					
ISUZU F-Series	101	ISUZU FX-Series	4			
IVECO	4	1				
IVECO Eurocargo	4	1				
MAN	13	1				
MAN CLA	13	1				
MERCEDES-BENZ SA **	38					
MERCEDES/FUSO	38					
POWERSTAR	12					
POWERSTAR FT Series	12					
TATA	27					
TATA LPT	23	TATA Ultra	4			
TOYOTA	67	4				
HINO 500 Series	67	4				
VECV SOUTH AFRICA	2					
EICHER Pro 6016	2					
VOLVO GROUP SOUTHERN AFRICA	76					
UD TRUCKS Croner	76					
Extra Heavy CV > 16500kg	RSA	EXP	RSA	EXP	RSA	EXP
BABCOCK	38					
DAF XF	38					
FAW TRUCKS	16	5				
FAW CA 28	6	FAW CA 33	10	5		
ISUZU MOTORS SOUTH AFRICA	24					
ISUZU F-Series	19	ISUZU FX-Series	5			
IVECO	19					
IVECO Stralis	9	IVECO Trakker	10			
MAN	130					
MAN TGM	6	MAN TGS	119	MAN TGX	1	
VW Constellation	4					
MERCEDES-BENZ SA **	190					
MERCEDES	190					
POWERSTAR	39					
POWERSTAR BeiBen	39					
SCANIA	136					
SCANIA G-Series	112	SCANIA P-Series	14	SCANIA R-Series	10	
TATA	9					
DAEWOO Commercials	6	TATA LPT	2	TATA Prima	1	
TOYOTA	31	1				
HINO 500 Series	12	1 HINO 700 Series	19			
VECV SOUTH AFRICA	1					
EICHER Pro 6025	1					
VOLVO GROUP SOUTHERN AFRICA	317	17				
UD TRUCKS Croner	15	10 UD TRUCKS Quester	28	1 UD TRUCKS Quon	24	1
VOLVO FH	143	2 VOLVO FM	107	3		
Bus > 8500kg	RSA	EXP	RSA	EXP	RSA	EXP
ISUZU MOTORS SOUTH AFRICA	2					
ISUZU Bus	2					
IVECO	12					

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Apr 2019 Industry New Vehicle sales

IVECO Afriway	12				
MAN	20	15			
MAN Bus	19	1	VW Volksbus	1	14
MERCEDES-BENZ SA **	9				
MERCEDES	9				
SCANIA	16	2			
SCANIA Bus	16	2			
TATA	4				
TATA LPO	4				
VOLVO GROUP SOUTHERN AFRICA	1	1			
VOLVO Bus	1	1			

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