

Total Vehicles by Manufacturer for Feb 2018

	RSA	EXPORT
TOYOTA	10 264	5 346
VOLKSWAGEN GROUP SA	7 519	6 427
FMC	5 654	1 608
NISSAN	4 779	771
HYUNDAI AUTOMOTIVE SO	3 197	0
RENAULT	1 759	0
ISUZU MOTORS SOUTH AF	1 512	161
KIA SOUTH AFRICA	1 508	0
BMW GROUP	1 361	2 144
MAZDA SOUTHERN AFRICA	1 256	0
SUZUKI AUTO	1 179	0
HONDA	761	48
JAGUAR LAND ROVER	511	0
MAHINDRA	472	0
VOLVO GROUP SOUTHERN	367	45
GREAT WALL MOTORS	261	0
OPEL	231	0
TATA	174	0
FIAT GROUP	173	0
SCANIA	170	2
MITSUBISHI MOTORS SA	151	5
PCSA	139	0
MAN	137	1
VOLVO CARS	105	0
SUBARU	101	0
IVECO	93	1
FAW TRUCKS	91	17
PORSCHE	91	1
CHRYSLER SA	79	5
JMC	56	0
POWERSTAR	34	0
BABCOCK	21	0
MASERATI SOUTH AFRICA	12	0
SCUDERIA SOUTH AFRICA	11	0
BENTLEY	5	0
VECV SOUTH AFRICA	2	0
SUB TOTAL	44 236	16 582
MERCEDES-BENZ SA	2 111	10 891
INDUSTRY TOTAL	46 347	27 473

Memo

For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of February 2018, MBSA reported a total of 1743 passenger vehicles, 368 commercial vehicles and 10891 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

Passenger
 Light Commercial
 Medium Commercial
 Heavy Commercial
 Extra Heavy Commercial
 Bus
Total

	RSA	EXP
Passenger	1 743	10 890
Light Commercial	11	0
Medium Commercial	122	1
Heavy Commercial	33	0
Extra Heavy Commercial	187	0
Bus	15	0
Total	2 111	10 891

Market Totals by Manufacturer for Feb 2018

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	4 965	149	5 086	5 195	119	2	79	0	15	0	0	0
VOLKSWAGEN GROUP SA	7 004	6 427	496	0	19	0	0	0	0	0	0	0
FMC	3 260	5	2 386	1 603	8	0	0	0	0	0	0	0
NISSAN	1 952	0	2 827	771	0	0	0	0	0	0	0	0
HYUNDAI AUTOMOTIVE SO	2 895	0	267	0	35	0	0	0	0	0	0	0
RENAULT	1 756	0	3	0	0	0	0	0	0	0	0	0
ISUZU MOTORS SOUTH AF	0	0	1 216	159	170	1	98	1	28	0	0	0
KIA SOUTH AFRICA	1 368	0	140	0	0	0	0	0	0	0	0	0
BMW GROUP	1 361	2 144	0	0	0	0	0	0	0	0	0	0
MAZDA SOUTHERN AFRICA	1 173	0	83	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	1 176	0	3	0	0	0	0	0	0	0	0	0
HONDA	761	48	0	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	511	0	0	0	0	0	0	0	0	0	0	0
MAHINDRA	173	0	299	0	0	0	0	0	0	0	0	0
VOLVO GROUP SOUTHERN	0	0	0	0	0	0	73	32	293	13	1	0
GREAT WALL MOTORS	83	0	178	0	0	0	0	0	0	0	0	0
OPEL	231	0	0	0	0	0	0	0	0	0	0	0
TATA	52	0	49	0	25	0	38	0	10	0	0	0
FIAT GROUP	69	0	99	0	5	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	140	2	30	0
MITSUBISHI MOTORS SA	119	0	32	5	0	0	0	0	0	0	0	0
PCSA	135	0	0	0	4	0	0	0	0	0	0	0
MAN	0	0	0	0	0	0	8	0	95	1	34	0
VOLVO CARS	105	0	0	0	0	0	0	0	0	0	0	0
SUBARU	101	0	0	0	0	0	0	0	0	0	0	0
IVECO	0	0	0	0	55	0	3	1	31	0	4	0
FAW TRUCKS	0	0	0	0	0	0	58	1	33	16	0	0
PORSCHE	91	1	0	0	0	0	0	0	0	0	0	0
CHRYSLER SA	79	5	0	0	0	0	0	0	0	0	0	0
JMC	9	0	37	0	10	0	0	0	0	0	0	0
POWERSTAR	0	0	0	0	0	0	5	0	29	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	21	0	0	0
MASERATI SOUTH AFRICA	12	0	0	0	0	0	0	0	0	0	0	0
SCUDERIA SOUTH AFRICA	11	0	0	0	0	0	0	0	0	0	0	0
BENTLEY	5	0	0	0	0	0	0	0	0	0	0	0
VECV SOUTH AFRICA	0	0	0	0	2	0	0	0	0	0	0	0
SUB TOTAL	29 457	8 779	13 201	7 733	452	3	362	35	695	32	69	0
MERCEDES-BENZ SA	1 743	10 890	11	0	122	1	33	0	187	0	15	0
INDUSTRY TOTAL	31 200	19 669	13 212	7 733	574	4	395	35	882	32	84	0

RSA Total and Export Vehicles by Market

	Feb 2018		Variance %		Feb 2017		Jan 2018		YTD Feb 2018		Variance %		YTD Feb 2017	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	29 457	8 779	0.00	-6.90	29 454	9 427	31 154	6 453	60 611	15 232	-5.90	21.70	64 378	12 516
MERCEDES-BENZ SA	1 743	10 890	-6.70	-8.00	1 869	11 839	1 403	2 102	3 146	12 992	-18.30	-5.40	3 853	13 732
Passenger Total	31 200	19 669	-0.40	-7.50	31 323	21 266	32 557	8 555	63 757	28 224	-6.60	7.50	68 231	26 248
Light CV < 3501kg	13 201	7 733	-9.60	-0.70	14 607	7 791	11 666	5 531	24 867	13 264	-6.30	-7.40	26 534	14 318
MERCEDES-BENZ SA	11	0	-26.70	0.00	15	0	13	0	24	0	-14.30	0.00	28	0
Light CV < 3501kg Total	13 212	7 733	-9.60	-0.70	14 622	7 791	11 679	5 531	24 891	13 264	-6.30	-7.40	26 562	14 318
Medium CV 3501-8500kg	452	3	-7.00	-40.00	486	5	313	6	765	9	-7.30	28.60	825	7
MERCEDES-BENZ SA	122	1	-31.10	0.00	177	0	130	4	252	5	-18.70	0.00	310	0
Med. CV 3501-8500kg Total	574	4	-13.40	-20.00	663	5	443	10	1 017	14	-10.40	100.00	1 135	7
Heavy CV 8501-16500kg	362	35	-18.10	94.40	442	18	272	8	634	43	-11.50	19.40	716	36
MERCEDES-BENZ SA	33	0	-48.40	0.00	64	0	35	0	68	0	-37.00	0.00	108	0
Extra Heavy CV > 16500kg	695	32	1.30	-56.80	686	74	527	25	1 222	57	8.60	-70.80	1 125	195
MERCEDES-BENZ SA	187	0	-43.20	0.00	329	0	205	0	392	0	-31.00	0.00	568	0
Bus > 8500kg	69	0	40.80	0.00	49	0	48	0	117	0	11.40	0.00	105	1
MERCEDES-BENZ SA	15	0	-34.80	0.00	23	0	11	0	26	0	-29.70	0.00	37	0
INDUSTRY TOTAL	46 347	27 473	-3.80	-5.80	48 201	29 154	45 777	14 129	92 124	41 602	-6.60	2.00	98 587	40 805

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BENTLEY	5	0						
BENTLEY Bentayga	2	0	BENTLEY Continental	2	0	BENTLEY Mulsanne	1	0
BMW GROUP	1 361	2 144						
BMW 1-Series	107	0	BMW 2-Series	67	0	BMW 3-Series	506	2 137
BMW 4-Series	72	0	BMW 5-Series	24	0	BMW 6-Series	4	0
BMW 7-Series	13	0	BMW i3	17	0	BMW i8	3	0
BMW X1	69	0	BMW X2	54	0	BMW X3	134	7
BMW X4	14	0	BMW X5	89	0	BMW X6	18	0
MINI Clubman	24	0	MINI Convertible	6	0	MINI Countryman	58	0
MINI Hatch 3-dr	54	0	MINI Hatch 5-dr	28	0			
CHRYSLER SA	79	5						
JEEP Cherokee	8	0	JEEP Grand Cherokee	27	2	JEEP Renegade	26	0
JEEP Wrangler	18	3						
FIAT GROUP	69	0						
ABARTH 595	2	0	ALFA 4C	1	0	ALFA Giulia	1	0
ALFA Giulietta	6	0	ALFA Stelvio	8	0	FIAT 500	31	0
FIAT 500X	8	0	FIAT Panda	1	0	FIAT Tipo	11	0
FMC	3 260	5						
FORD EcoSport	814	0	FORD Everest	393	5	FORD Fiesta	572	0
FORD Figo	775	0	FORD Focus	553	0	FORD Kuga	94	0
FORD Mustang	59	0						
GREAT WALL MOTORS	83	0						
GWM H5	14	0	GWM M4	69	0			
HONDA	761	48						
HONDA Ballade	104	7	HONDA BR-V	124	4	HONDA Brio	135	0
HONDA Civic	16	21	HONDA CR-V	110	3	HONDA HR-V	112	10
HONDA Jazz	160	3						
HYUNDAI AUTOMOTIVE SOU	2 895	0						
HYUNDAI Accent	150	0	HYUNDAI Creta	443	0	HYUNDAI Elantra	167	0
HYUNDAI Grand i10	1 008	0	HYUNDAI H1	117	0	HYUNDAI i10	67	0
HYUNDAI i20	493	0	HYUNDAI Tucson	450	0			
JAGUAR LAND ROVER	511	0						
JAGUAR E-PACE	32	0	JAGUAR F-PACE	52	0	JAGUAR F-Type	15	0
JAGUAR XE	9	0	JAGUAR XF	9	0	JAGUAR XJ	1	0
L-R Discovery	76	0	L-R Discovery Sport	91	0	L-R Range Rover	40	0
L-R Range Rover Evoque	63	0	L-R Range Rover Sport	35	0	L-R Range Rover Velar	88	0
JMC	9	0						
LANDWIND X5	9	0						
KIA SOUTH AFRICA	1 368	0						
KIA Cerato	12	0	KIA Grand Sedona	9	0	KIA Picanto	686	0
KIA Rio	438	0	KIA Sorento	6	0	KIA Soul	15	0
KIA Sportage	202	0						
MAHINDRA	173	0						
MAHINDRA KUV100	39	0	MAHINDRA Scorpio	27	0	MAHINDRA Thar	14	0
MAHINDRA TUV	44	0	MAHINDRA XUV	46	0	MAHINDRA Xylo	3	0
MASERATI SOUTH AFRICA	12	0						
MASERATI Ghibli	5	0	MASERATI GranTurismo	1	0	MASERATI Levante	6	0
MAZDA SOUTHERN AFRICA	1 173	0						
MAZDA 2	231	0	MAZDA 3	243	0	MAZDA CX-3	333	0
MAZDA CX-5	363	0	MAZDA MX-5	3	0			
MITSUBISHI MOTORS SA	119	0						
MITSUBISHI ASX	48	0	MITSUBISHI Outlander	5	0	MITSUBISHI Pajero	31	0
MITSUBISHI Pajero Sport	35	0						
NISSAN	1 952	0						
DATSUN GO	591	0	DATSUN GO+	75	0	NISSAN 370Z	2	0
NISSAN Almera	344	0	NISSAN GT-R	5	0	NISSAN Juke	31	0
NISSAN Micra	315	0	NISSAN NV200	10	0	NISSAN Patrol SW	17	0
NISSAN Qashqai	278	0	NISSAN X-Trail	284	0			
OPEL	231	0						
OPEL Adam	12	0	OPEL Astra Hatch	54	0	OPEL Corsa	88	0
OPEL Crossland X	25	0	OPEL MOKKA X	52	0			
PCSA	135	0						
PEUGEOT 2008	30	0	PEUGEOT 208	74	0	PEUGEOT 3008	31	0
PORSCHE	91	1						
Cayman/Boxster	16	0	PORSCHE 911	34	0	PORSCHE Cayenne	30	0

PORSCHE Macan	3	0	PORSCHE Panamera	8	1				
RENAULT	1 756	0							
RENAULT Captur	233	0	RENAULT Clio IV	482	0	RENAULT Duster	214	0	
RENAULT Kwid	582	0	RENAULT Megane IV	2	0	RENAULT Sandero II	243	0	
SCUDERIA SOUTH AFRICA	11	0							
FERRARI 488 GTB	1	0	FERRARI 488 Spider	3	0	FERRARI 812	7	0	
SUBARU	101	0							
SUBARU Forester	31	0	SUBARU Impreza	2	0	SUBARU Outback	27	0	
SUBARU WRX	4	0	SUBARU XV	37	0				
SUZUKI AUTO	1 176	0							
SUZUKI Baleno	134	0	SUZUKI Celerio	137	0	SUZUKI Ciaz	19	0	
SUZUKI Ertiga	42	0	SUZUKI Grand Vitara	2	0	SUZUKI Ignis	213	0	
SUZUKI Jimny	92	0	SUZUKI Swift	493	0	SUZUKI Vitara	44	0	
TATA	52	0							
TATA Bolt	45	0	TATA Indica	2	0	TATA Indica Vista	5	0	
TOYOTA	4 965	149							
LEXUS ES	10	0	LEXUS GS	2	0	LEXUS IS	2	0	
LEXUS LC	1	0	LEXUS LX	16	0	LEXUS NX	29	0	
LEXUS RC	4	0	LEXUS RX	9	0	TOYOTA 86	1	0	
TOYOTA Avanza	379	0	TOYOTA Aygo	87	0	TOYOTA C-HR	141	0	
TOYOTA Corolla/Auris/Quest	1 302	48	TOYOTA Etios	990	0	TOYOTA FJ Cruiser	9	0	
TOYOTA Fortuner	1 006	101	TOYOTA Landcruiser 200	104	0	TOYOTA Landcruiser SW	9	0	
TOYOTA Prado	118	0	TOYOTA RAV	189	0	TOYOTA Yaris	557	0	
VOLKSWAGEN GROUP SA	7 004	6 427							
AUDI A1	143	0	AUDI A3	250	0	AUDI A4	113	0	
AUDI A5	41	0	AUDI A6 Sedan	10	0	AUDI A7 Sportback	2	0	
AUDI Q2	36	0	AUDI Q3	64	0	AUDI Q5	117	0	
AUDI Q7	14	0	AUDI TT	18	0	VW Caddy	34	0	
VW Caravelle	25	0	VW Golf 7	451	0	VW Jetta 6	82	0	
VW Kombi	82	0	VW Passat	17	0	VW Polo	2 847	6 427	
VW Polo Vivo	2 044	0	VW Tiguan	498	0	VW Touareg	10	0	
VW up	106	0							
VOLVO CARS	105	0							
VOLVO S60	8	0	VOLVO S90	3	0	VOLVO V40	25	0	
VOLVO V40 CC	14	0	VOLVO V60 CC	1	0	VOLVO V90 CC	3	0	
VOLVO XC60	7	0	VOLVO XC90	44	0				
Light CV < 3501kg									
	RSA	EXP		RSA	EXP		RSA	EXP	
FIAT GROUP	99	0							
FIAT Doblo Cargo	7	0	FIAT Ducato	1	0	FIAT Fiorino	53	0	
FIAT Fullback	38	0							
FMC	2 386	1 603							
FORD Ranger	2 253	1 603	FORD Transit	108	0	FORD Transit Connect	25	0	
GREAT WALL MOTORS	178	0							
GWM Steed	178	0							
HYUNDAI AUTOMOTIVE SOU	267	0							
HYUNDAI H1	11	0	HYUNDAI H100 Bakkie	256	0				
ISUZU MOTORS SOUTH AFR	1 216	159							
ISUZU KB	1 216	159							
JMC	37	0							
CHANGAN Double Cab	3	0	CHANGAN Minivan	1	0	CHANGAN Single Cab	3	0	
JMC Boarding	10	0	JMC Carrying	16	0	JMC Vigus	4	0	
KIA SOUTH AFRICA	140	0							
KIA K2500	32	0	KIA K2700	108	0				
MAHINDRA	299	0							
MAHINDRA Bolero	62	0	MAHINDRA Genio	23	0	MAHINDRA Scorpio Pik-Up	214	0	
MAZDA SOUTHERN AFRICA	83	0							
MAZDA BT-50	83	0							
MITSUBISHI MOTORS SA	32	5							
MITSUBISHI Triton	32	5							
NISSAN	2 827	771							
DATSUN GO+	14	0	NISSAN Hardbody	16	735	NISSAN Navara	129	0	
NISSAN NP200	1 690	28	NISSAN NP300	886	8	NISSAN NV200	24	0	
NISSAN NV350	13	0	NISSAN NV350 Taxi	55	0				
RENAULT	3	0							
RENAULT Kangoo	2	0	RENAULT Trafic	1	0				
SUZUKI AUTO	3	0							
SUZUKI Gypsy	1	0	SUZUKI Super Carry	2	0				
TATA	49	0							
TATA Super Ace	45	0	TATA Telcoline/Worker	4	0				
TOYOTA	5 086	5 195							
TOYOTA Avanza	12	0	TOYOTA Dyna	97	0	TOYOTA Hilux	3 369	5 195	
TOYOTA Landcruiser PU	247	0	TOYOTA Quantum	1 361	0				
VOLKSWAGEN GROUP SA	496	0							
VW Amarok	162	0	VW Caddy	208	0	VW Crafter NF	14	0	
VW Polo Vivo	34	0	VW Transporter Cr-Bus	26	0	VW Transporter P-Van	26	0	
VW Transporter PU	26	0							

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	5	0						
FIAT Ducato	5	0						
FMC	8	0						
FORD Transit	8	0						
HYUNDAI AUTOMOTIVE SOU	35	0						
HYUNDAI EX-8	32	0	HYUNDAI HD	3	0			
ISUZU MOTORS SOUTH AFR	170	1						
ISUZU N-Series	170	1						
IVECO	55	0						
IVECO Daily	55	0						
JMC	10	0						
JMC Carrying	10	0						
PCSA	4	0						
PEUGEOT Boxer	4	0						
TATA	25	0						
TATA Mcv	25	0						
TOYOTA	119	2						
HINO 300 Series	117	2	TOYOTA Dyna	2	0			
VECV SOUTH AFRICA	2	0						
EICHER Pro 3008	2	0						
VOLKSWAGEN GROUP SA	19	0						
VW Crafter	19	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	58	1						
FAW CA 15	32	1	FAW CA 16	1	0	FAW CA 8	25	0
ISUZU MOTORS SOUTH AFR	98	1						
ISUZU F-Series	96	1	ISUZU FX-Series	2	0			
IVECO	3	1						
IVECO Eurocargo	3	1						
MAN	8	0						
MAN CLA	8	0						
POWERSTAR	5	0						
POWERSTAR BeiBen	5	0						
TATA	38	0						
TATA LPT	35	0	TATA Ultra	3	0			
TOYOTA	79	0						
HINO 500 Series	79	0						
VOLVO GROUP SOUTHERN A	73	32						
UD TRUCKS Croner	69	21	UD TRUCKS UD-H	4	11			

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	21	0						
DAF XF	21	0						
FAW TRUCKS	33	16						
FAW CA 28	6	0	FAW CA 33	18	16	FAW CA 35	9	0
ISUZU MOTORS SOUTH AFR	28	0						
ISUZU F-Series	27	0	ISUZU FX-Series	1	0			
IVECO	31	0						
IVECO 682	5	0	IVECO Stralis	8	0	IVECO Trakker	18	0
MAN	95	1						
MAN CLA	8	0	MAN TGM	6	1	MAN TGS	80	0
VW Constellation	1	0						
POWERSTAR	29	0						
POWERLAND Shacman	1	0	POWERSTAR BeiBen	28	0			
SCANIA	140	2						
SCANIA G-Series	69	1	SCANIA P-Series	21	1	SCANIA R-Series	50	0
TATA	10	0						
DAEWOO Commercials	2	0	TATA LPT	4	0	TATA Prima	4	0
TOYOTA	15	0						
HINO 500 Series	8	0	HINO 700 Series	7	0			
VOLVO GROUP SOUTHERN A	293	13						
UD TRUCKS Croner	2	0	UD TRUCKS Quester	33	2	UD TRUCKS Quon	51	5
VOLVO FH	160	6	VOLVO FM	47	0			

Bus > 8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
IVECO	4	0						
IVECO Afriway	4	0						
MAN	34	0						
MAN Bus	29	0	VW Volksbus	5	0			
SCANIA	30	0						
SCANIA Bus	30	0						
VOLVO GROUP SOUTHERN A	1	0						
VOLVO Bus	1	0						