

Total Vehicles by Manufacturer for Nov 2017

	RSA	EXPORT
TOYOTA	11 441	2 899
VOLKSWAGEN GROUP SA	7 438	43
FMC	7 260	6 286
NISSAN	4 692	384
HYUNDAI AUTOMOTIVE SO	3 265	0
GMSA/ISUZU TRUCKS	2 670	340
KIA SOUTH AFRICA	1 883	16
RENAULT	1 825	0
MAZDA SOUTHERN AFRICA	1 162	0
SUZUKI AUTO	1 045	1
HONDA	631	24
JAGUAR LAND ROVER	430	0
VOLVO GROUP SOUTHERN	418	8
MAHINDRA	372	0
SCANIA	244	9
VOLVO CARS	214	0
TATA	186	0
MAN	175	14
FIAT GROUP	174	14
CHRYSLER SA	131	11
MINITUBISHI MOTORS SA	124	24
FAW TRUCKS	105	18
PCSA	103	0
IVECO	100	42
SUBARU	76	0
JMC	53	0
POWERSTAR	27	0
BABCOCK	19	0
MASERATI SOUTH AFRICA	15	0
BENTLEY	6	0
VECV SOUTH AFRICA	4	0
SCUDERIA SOUTH AFRICA	3	0
SUB TOTAL	46 291	10 133
MERCEDES-BENZ SA	2 004	11 426
GREAT WALL MOTORS	263	0
BMW GROUP	1 095	5 619
PORSCHE	101	0
INDUSTRY TOTAL	49 754	27 178

Memo

For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of November 2017, MBSA reported a total of 1528 passenger vehicles, 476 commercial vehicles and 11426 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

	RSA	EXP
Passenger	1 528	11 425
Light Commercial	16	0
Medium Commercial	153	1
Heavy Commercial	42	0
Extra Heavy Commercial	250	0
Bus	15	0
Total	2 004	11 426

Memo

Great Wall Motors (Pty) Ltd disclose aggregate sales by major segment as follows.

	RSA	EXP
Passenger	99	0
Light Commercial	164	0
Total	263	0

Memo

For the time being BMW Group South Africa will report one aggregated number in respect of passenger car sales in the South African market. For the month of November 2017, BMW reported a total of 1095 passenger vehicles and 5619 vehicles exported.

	RSA	EXP
Passenger	1 095	5 619
Total	1 095	5 619

Memo

For the time being PORSCHE South Africa will report one aggregated number in respect of passenger car sales in the South African market. For the month of November 2017, PORSCHE reported a total of 101 passenger vehicles.

	RSA	EXP
Passenger	101	0
Total	101	0

Market Totals by Manufacturer for Nov 2017

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	6 099	157	5 012	2 742	198	0	101	0	31	0	0	0
VOLKSWAGEN GROUP SA	6 827	43	571	0	40	0	0	0	0	0	0	0
FMC	4 138	0	3 115	6 286	7	0	0	0	0	0	0	0
NISSAN	1 592	0	3 100	384	0	0	0	0	0	0	0	0
HYUNDAI AUTOMOTIVE SO	2 971	0	294	0	0	0	0	0	0	0	0	0
GMSA/ISUZU TRUCKS	653	0	1 697	340	189	0	117	0	13	0	1	0
KIA SOUTH AFRICA	1 732	11	151	5	0	0	0	0	0	0	0	0
RENAULT	1 820	0	5	0	0	0	0	0	0	0	0	0
MAZDA SOUTHERN AFRICA	1 092	0	70	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	1 041	1	4	0	0	0	0	0	0	0	0	0
HONDA	631	24	0	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	430	0	0	0	0	0	0	0	0	0	0	0
VOLVO GROUP SOUTHERN	0	0	0	0	0	0	93	2	322	6	3	0
MAHINDRA	162	0	210	0	0	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	215	5	29	4
VOLVO CARS	214	0	0	0	0	0	0	0	0	0	0	0
TATA	54	0	47	0	29	0	42	0	13	0	1	0
MAN	0	0	0	0	0	0	5	4	142	10	28	0
FIAT GROUP	127	3	47	11	0	0	0	0	0	0	0	0
CHRYSLER SA	131	11	0	0	0	0	0	0	0	0	0	0
MINITUBISHI MOTORS SA	74	14	50	10	0	0	0	0	0	0	0	0
FAW TRUCKS	0	0	0	0	0	0	63	8	42	10	0	0
PCSA	93	0	4	0	6	0	0	0	0	0	0	0
IVECO	0	0	0	0	56	38	8	3	29	1	7	0
SUBARU	76	0	0	0	0	0	0	0	0	0	0	0
JMC	17	0	30	0	6	0	0	0	0	0	0	0
POWERSTAR	0	0	0	0	0	0	0	0	27	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	19	0	0	0
MASERATI SOUTH AFRICA	15	0	0	0	0	0	0	0	0	0	0	0
BENTLEY	6	0	0	0	0	0	0	0	0	0	0	0
VECV SOUTH AFRICA	0	0	0	0	4	0	0	0	0	0	0	0
SCUDERIA SOUTH AFRICA	0	0	0	0	0	0	0	0	0	0	0	0
SUB TOTAL	29 998	264	14 407	9 778	535	38	429	17	853	32	69	4
MERCEDES-BENZ SA	1 528	11 425	16	0	153	1	42	0	250	0	15	0
GREAT WALL MOTORS	99	0	164	0	0	0	0	0	0	0	0	0
BMW GROUP	1 095	5 619	0	0	0	0	0	0	0	0	0	0
PORSCHE	101	0	0	0	0	0	0	0	0	0	0	0
INDUSTRY TOTAL	32 821	17 308	14 587	9 778	688	39	471	17	1 103	32	84	4

RSA Total and Export Vehicles by Market

	Nov 2017		Variance %		Nov 2016		Oct 2017		YTD Nov 2017		Variance %		YTD Nov 2016	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	29 998	264	19.10	-96.20	25 186	6 987	32 290	2 433	303 267	60 036	4.80	-13.40	289 514	69 323
GREAT WALL MOTORS	99	0	421.10	0.00	19	0	71	0	798	0	470.00	0.00	140	0
BMW GROUP	1 095	5 619	-24.30	16.60	1 447	4 817	1 341	5 858	16 812	45 861	-17.40	-19.20	20 347	56 787
PORSCHE	101	0	-19.20	0.00	125	0	90	0	1 148	1	-6.10	0.00	1 222	1
MERCEDES-BENZ SA	1 528	11 425	6.90	28.40	1 430	8 900	1 516	9 559	19 496	105 720	-10.10	4.80	21 687	100 867
Passenger Total	32 821	17 308	16.40	-16.40	28 207	20 704	35 308	17 850	341 521	211 618	2.60	-6.80	332 910	226 978
Light CV < 3501kg	14 407	9 778	-8.20	-8.90	15 693	10 738	13 198	10 256	149 704	99 104	1.90	1.10	146 974	98 066
GREAT WALL MOTORS	164	0	310.00	0.00	40	0	160	0	1 374	0	65.90	0.00	828	44
MERCEDES-BENZ SA	16	0	14.30	0.00	14	0	14	0	154	0	-1.30	0.00	156	0
Light CV < 3501kg Total	14 587	9 778	-7.40	-8.90	15 747	10 738	13 372	10 256	151 232	99 104	2.20	1.00	147 958	98 110
Medium CV 3501-8500kg	535	38	-20.10	850.00	670	4	515	7	5 461	80	-7.00	-52.40	5 871	168
MERCEDES-BENZ SA	153	1	4.80	0.00	146	0	153	3	1 666	24	-5.50	-20.00	1 763	30
Med. CV 3501-8500kg Total	688	39	-15.70	875.00	816	4	668	10	7 127	104	-6.60	-47.50	7 634	198
Heavy CV 8501-16500kg	429	17	-1.40	325.00	435	4	436	11	4 389	160	-3.60	28.00	4 554	125
MERCEDES-BENZ SA	42	0	-25.00	0.00	56	0	49	0	518	0	-14.40	0.00	605	0
Extra Heavy CV > 16500kg	853	32	2.20	-15.80	835	38	793	101	8 141	631	1.80	-3.40	7 997	653
MERCEDES-BENZ SA	250	0	2.50	0.00	244	0	266	0	2 993	0	-4.40	0.00	3 130	0
Bus > 8500kg	69	4	72.50	-20.00	40	5	113	4	849	21	-6.70	-57.10	910	49
MERCEDES-BENZ SA	15	0	-11.80	0.00	17	0	17	0	184	0	-10.20	0.00	205	0
INDUSTRY TOTAL	49 754	27 178	7.20	-13.70	46 397	31 493	51 022	28 232	516 954	311 638	2.20	-4.40	505 903	326 113

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BENTLEY	6	0						
BENTLEY Bentayga	2	0	BENTLEY Continental	3	0	BENTLEY Flying Spur	1	0
CHRYSLER SA	131	11						
JEEP Cherokee	7	1	JEEP Grand Cherokee	51	8	JEEP Renegade	40	1
JEEP Wrangler	33	1						
FIAT GROUP	127	3						
ABARTH 500	1	0	ABARTH 595	3	0	ALFA 4C	1	0
ALFA Giulia	5	0	ALFA Giulietta	2	0	ALFA Stelvio	32	0
FIAT 500	39	0	FIAT 500X	13	1	FIAT Panda	10	0
FIAT Tipo	21	2						
FMC	4 138	0						
FORD EcoSport	1 324	0	FORD Everest	669	0	FORD Fiesta	1 063	0
FORD Figo	515	0	FORD Focus	440	0	FORD Kuga	69	0
FORD Mustang	58	0						
GMSA/SUZUKI TRUCKS	653	0						
CHEV Captiva	46	0	CHEV Cruze	1	0	CHEV Spark	34	0
CHEV Trailblazer	56	0	OPEL Adam	16	0	Opel Astra	140	0
OPEL Corsa	164	0	OPEL Crossland X	15	0	OPEL MOKKA X	181	0
HONDA	631	24						
HONDA Ballade	45	0	HONDA BR-V	200	12	HONDA Brio	42	6
HONDA Civic	40	1	HONDA CR-V	70	4	HONDA HR-V	113	0
HONDA Jazz	121	1						
HYUNDAI AUTOMOTIVE SOU	2 971	0						
HYUNDAI Accent	328	0	HYUNDAI Creta	359	0	HYUNDAI Elantra	119	0
HYUNDAI Grand i10	355	0	HYUNDAI H1	166	0	HYUNDAI i10	331	0
HYUNDAI i20	819	0	HYUNDAI Tucson	494	0			
JAGUAR LAND ROVER	430	0						
JAGUAR F-PACE	53	0	JAGUAR F-Type	10	0	JAGUAR XE	4	0
JAGUAR XF	8	0	JAGUAR XJ	1	0	L-R Discovery	65	0
L-R Discovery Sport	71	0	L-R Range Rover	7	0	L-R Range Rover Evoque	55	0
L-R Range Rover Sport	76	0	L-R Range Rover Velar	80	0			
JMC	17	0						
LANDWIND X5	17	0						
KIA SOUTH AFRICA	1 732	11						
KIA Cerato	16	0	KIA Grand Sedona	11	0	KIA Picanto	903	3
KIA Rio	555	1	KIA Sorento	10	1	KIA Soul	12	1
KIA Sportage	225	5						
MAHINDRA	162	0						
MAHINDRA KUV100	54	0	MAHINDRA Scorpio	30	0	MAHINDRA Thar	15	0
MAHINDRA TUV	35	0	MAHINDRA XUV	25	0	MAHINDRA Xylo	3	0
MASERATI SOUTH AFRICA	15	0						
MASERATI Ghibli	4	0	MASERATI Levante	10	0	MASERATI Quattroporte	1	0
MAZDA SOUTHERN AFRICA	1 092	0						
MAZDA 2	206	0	MAZDA 3	265	0	MAZDA CX-3	325	0
MAZDA CX-5	295	0	MAZDA MX-5	1	0			
MITSUBISHI MOTORS SA	74	14						
MITSUBISHI ASX	18	0	MITSUBISHI Mirage	1	0	MITSUBISHI Outlander	2	0
MITSUBISHI Pajero	19	1	MITSUBISHI Pajero Sport	34	13			
NISSAN	1 592	0						
DATSUN GO	364	0	DATSUN GO+	179	0	NISSAN 370Z	4	0
NISSAN Almera	305	0	NISSAN Juke	19	0	NISSAN Micra	212	0
NISSAN NV200	8	0	NISSAN Patrol SW	6	0	NISSAN Qashqai	269	0
NISSAN X-Trail	226	0						
PCSA	93	0						
PEUGEOT 2008	31	0	PEUGEOT 208	19	0	PEUGEOT 3008	43	0
RENAULT	1 820	0						
RENAULT Captur	132	0	RENAULT Clio IV	200	0	RENAULT Duster	153	0
RENAULT Kadjar	100	0	RENAULT Kwid	757	0	RENAULT Megane IV	215	0
RENAULT Sandero II	263	0						
SCUDERIA SOUTH AFRICA	3	0						
FERRARI 488 GTB	1	0	FERRARI 488 Spider	1	0	FERRARI California	1	0

SUBARU	76	0							
SUBARU Forester	15	0	SUBARU Outback	28	0	SUBARU WRX	4	0	
SUBARU XV	29	0							
SUZUKI AUTO	1 041	1							
SUZUKI Baleno	83	0	SUZUKI Celerio	186	1	SUZUKI Ciaz	55	0	
SUZUKI Ertiga	98	0	SUZUKI Grand Vitara	7	0	SUZUKI Ignis	142	0	
SUZUKI Jimny	85	0	SUZUKI Swift	339	0	SUZUKI Vitara	46	0	
TATA	54	0							
TATA Bolt	32	0	TATA Indica	6	0	TATA Indica Vista	13	0	
TATA Manza	3	0							
TOYOTA	6 099	157							
LEXUS ES	7	0	LEXUS GS	1	0	LEXUS IS	1	0	
LEXUS LC	1	0	LEXUS LX	21	0	LEXUS NX	21	0	
LEXUS RC	2	0	LEXUS RX	3	0	TOYOTA 86	1	0	
TOYOTA Avanza	454	0	TOYOTA Aygo	109	0	TOYOTA C-HR	98	0	
TOYOTA Corolla/Auris/Quest	1 711	63	TOYOTA Etios	1 541	0	TOYOTA FJ Cruiser	16	0	
TOYOTA Fortuner	1 080	94	TOYOTA Landcruiser 200	110	0	TOYOTA Landcruiser SW	12	0	
TOYOTA Prado	91	0	TOYOTA Prius	2	0	TOYOTA RAV	747	0	
TOYOTA Yaris	70	0							
VOLKSWAGEN GROUP SA	6 827	43							
AUDI A1	140	0	AUDI A3	377	0	AUDI A4	248	0	
AUDI A5	61	0	AUDI A6 Sedan	18	0	AUDI A7 Sportback	4	0	
AUDI A8	1	0	AUDI Q2	27	0	AUDI Q3	77	0	
AUDI Q5	100	0	AUDI Q7	16	0	AUDI R8	2	0	
AUDI TT	13	0	VW Beetle/Cabrio	8	0	VW Caddy	41	0	
VW Caravelle	55	0	VW Golf 7	702	0	VW Jetta 6	252	0	
VW Kombi	147	0	VW Passat	32	0	VW Polo	1 848	43	
VW Polo Vivo	1 900	0	VW Tiguan	488	0	VW Touareg	9	0	
VW up	261	0							
VOLVO CARS	214	0							
VOLVO S60	3	0	VOLVO S90	3	0	VOLVO V40	78	0	
VOLVO V40 CC	28	0	VOLVO V60	2	0	VOLVO V60 CC	7	0	
VOLVO V90 CC	5	0	VOLVO XC60	61	0	VOLVO XC90	27	0	
Light CV < 3501kg									
	RSA	EXP		RSA	EXP		RSA	EXP	
FIAT GROUP	47	11							
FIAT Doblo Cargo	3	0	FIAT Ducato	2	0	FIAT Fiorino	13	0	
FIAT Fullback	29	11							
FMC	3 115	6 286							
FORD Ranger	3 058	6 286	FORD Transit	38	0	FORD Transit Connect	19	0	
GMSA/SUZUKI TRUCKS	1 697	340							
CHEV Utility	198	0	ISUZU KB	1 499	340				
HYUNDAI AUTOMOTIVE SOU	294	0							
HYUNDAI H1	10	0	HYUNDAI H100 Bakkie	284	0				
JMC	30	0							
CHANGAN Double Cab	4	0	CHANGAN Minivan	5	0	CHANGAN Single Cab	7	0	
JMC Boarding	3	0	JMC Carrying	8	0	JMC Vigus	3	0	
KIA SOUTH AFRICA	151	5							
KIA K2500	22	0	KIA K2700	129	5				
MAHINDRA	210	0							
MAHINDRA Bolero	62	0	MAHINDRA Genio	10	0	MAHINDRA Scorpio Pik-Up	138	0	
MAZDA SOUTHERN AFRICA	70	0							
MAZDA BT-50	70	0							
MITSUBISHI MOTORS SA	50	10							
MITSUBISHI Triton	50	10							
NISSAN	3 100	384							
DATSUN GO+	6	0	NISSAN Hardbody	105	337	NISSAN Navara	117	0	
NISSAN NP200	976	18	NISSAN NP300	1 465	29	NISSAN NV200	8	0	
NISSAN NV350	30	0	NISSAN NV350 Taxi	393	0				
PCSA	4	0							
PEUGEOT Partner	4	0							
RENAULT	5	0							
RENAULT Kangoo	5	0							
SUZUKI AUTO	4	0							
SUZUKI Super Carry	4	0							
TATA	47	0							
TATA Super Ace	40	0	TATA Telcoline/Worker	7	0				
TOYOTA	5 012	2 742							
TOYOTA Avanza	10	0	TOYOTA Dyna	71	0	TOYOTA Hilux	3 243	2 742	
TOYOTA Landcruiser PU	168	0	TOYOTA Quantum	1 520	0				
VOLKSWAGEN GROUP SA	571	0							
VW Amarok	254	0	VW Caddy	187	0	VW Polo Vivo	52	0	
VW Transporter Cr-Bus	37	0	VW Transporter P-Van	24	0	VW Transporter PU	17	0	

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FMC	7	0						
FORD Transit	7	0						
GMSA/SUZU TRUCKS	189	0						
ISUZU N-Series	189	0						
IVECO	56	38						
IVECO Daily	56	38						
JMC	6	0						
JMC Carrying	6	0						
PCSA	6	0						
PEUGEOT Boxer	6	0						
TATA	29	0						
TATA MCV	29	0						
TOYOTA	198	0						
HINO 300 Series	197	0	TOYOTA Dyna	1	0			
VECV SOUTH AFRICA	4	0						
EICHER Pro 3008	4	0						
VOLKSWAGEN GROUP SA	40	0						
VW Crafter	40	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	63	8						
FAW CA 15	28	5	FAW CA 16	11	0	FAW CA 8	24	3
GMSA/SUZU TRUCKS	117	0						
ISUZU F-Series	115	0	ISUZU FX-Series	2	0			
IVECO	8	3						
IVECO Eurocargo	8	3						
MAN	5	4						
MAN CLA	4	4	VW Constellation	1	0			
TATA	42	0						
TATA LPT	40	0	TATA Ultra	2	0			
TOYOTA	101	0						
HINO 500 Series	101	0						
VOLVO GROUP SOUTHERN A	93	2						
UD TRUCKS Croner	53	2	UD TRUCKS UD-H	40	0			

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	19	0						
DAF XF	19	0						
FAW TRUCKS	42	10						
FAW CA 28	29	0	FAW CA 33	12	10	FAW CA 35	1	0
GMSA/SUZU TRUCKS	13	0						
ISUZU F-Series	11	0	ISUZU FX-Series	2	0			
IVECO	29	1						
IVECO 682	2	1	IVECO Stralis	7	0	IVECO Trakker	20	0
MAN	142	10						
MAN CLA	14	0	MAN TGM	16	0	MAN TGS	103	10
MAN TGX	2	0	VW Constellation	7	0			
POWERSTAR	27	0						
POWERLAND Shacman	2	0	POWERSTAR BeiBen	25	0			
SCANIA	215	5						
SCANIA G-Series	84	2	SCANIA P-Series	72	3	SCANIA R-Series	59	0
TATA	13	0						
TATA LPT	4	0	TATA Novus	6	0	TATA Prima	3	0
TOYOTA	31	0						
HINO 500 Series	10	0	HINO 700 Series	21	0			
VOLVO GROUP SOUTHERN A	322	6						
UD TRUCKS Croner	3	0	UD TRUCKS Quester	50	0	UD TRUCKS Quon	81	0
VOLVO FH	136	0	VOLVO FM	52	6			

Bus > 8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
GMSA/ISUZU TRUCKS	1	0						
ISUZU Bus	1	0						
IVECO	7	0						
IVECO Afriway	7	0						
MAN	28	0						
MAN Bus	24	0	VW Volksbus	4	0			
SCANIA	29	4						
SCANIA Bus	29	4						
TATA	1	0						
TATA LPO	1	0						
VOLVO GROUP SOUTHERN A	3	0						
VOLVO Bus	3	0						