

Total Vehicles by Manufacturer for Jun 2017

	RSA	EXPORT
TOYOTA	10506	4018
VOLKSWAGEN GROUP SA	7447	7871
FMC	5371	5631
NISSAN	4104	335
GMSA/ISUZU TRUCKS	2924	156
RENAULT	1680	0
MAZDA SOUTHERN AFRICA	1154	0
SUZUKI AUTO	581	0
HONDA	570	70
JAGUAR LAND ROVER	364	0
MAHINDRA	353	0
VOLVO GROUP SOUTHERN	346	15
TATA	242	0
SCANIA	230	3
CHRYSLER SA	186	5
IVECO	164	4
VOLVO CARS	156	0
MAN	154	41
PORSCHE	125	0
FAW TRUCKS	112	24
MITSUBISHI MOTORS SA	109	14
FIAT GROUP	102	7
SUBARU	75	0
PCSA	58	0
JMC	37	0
POWERSTAR	29	12
BABCOCK	21	0
MASERATI SOUTH AFRICA	18	0
SCUDERIA SOUTH AFRICA	8	0
BENTLEY	5	0
SUB TOTAL	37231	18206
MOTUS	3968	
MERCEDES-BENZ SA	2445	9228
GREAT WALL MOTORS	200	0
BMW GROUP	1525	4197
INDUSTRY TOTAL	45369	31631

Memo

For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of June 2017, MBSA reported a total of 1863 passenger vehicles, 583 commercial vehicles and 9228 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

Passenger
Light Commercial
Medium Commercial
Heavy Commercial
Extra Heavy Commercial
Bus
Total

RSA	EXP
1863	9226
16	0
172	2
54	0
321	0
19	0
2445	9228

Memo

Great Wall Motors (Pty) Ltd disclose aggregate sales by major segment as follows.

Passenger
Light Commercial
Total

RSA	EXP
82	0
118	0
200	0

Memo

For the time being BMW Group South Africa will report one aggregated number in respect of passenger car sales in the South African market. For the month of June 2017, BMW reported a total of 1525 passenger vehicles and 4197 vehicles exported.

Passenger
Total

RSA	EXP
1525	4197
1525	4197

Memo

MOTUS disclose aggregate sales by major segment as follows.

Small Cars (Cubic Capacity 1400cc or less)
Medium Cars (Cubic Capacity 1400cc - 2500cc)
Large Cars (Cubic Capacity 2500cc or greater)
4X4 Recreational/SUV
Light Commercial Vehicles
Medium Commercial Vehicles
Heavy Commercial Vehicles
Total

RSA
1883
1608
2
104
360
11
0
3968

Market Totals by Manufacturer for Jun 2017

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	5559	376	4634	3642	198	0	79	0	36	0	0	0
VOLKSWAGEN GROUP SA	6906	7871	513	0	28	0	0	0	0	0	0	0
FMC	1952	0	3407	5631	12	0	0	0	0	0	0	0
NISSAN	1397	0	2707	335	0	0	0	0	0	0	0	0
GMSA/ISUZU TRUCKS	427	10	2115	144	231	2	119	0	32	0	0	0
RENAULT	1657	0	23	0	0	0	0	0	0	0	0	0
MAZDA SOUTHERN AFRICA	1121	0	33	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	562	0	19	0	0	0	0	0	0	0	0	0
HONDA	570	70	0	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	364	0	0	0	0	0	0	0	0	0	0	0
MAHINDRA	209	0	144	0	0	0	0	0	0	0	0	0
VOLVO GROUP SOUTHERN	0	0	0	0	0	0	88	7	254	8	4	0
TATA	65	0	107	0	32	0	28	0	7	0	3	0
SCANIA	0	0	0	0	0	0	0	0	198	1	32	2
CHRYSLER SA	186	5	0	0	0	0	0	0	0	0	0	0
IVECO	0	0	0	0	102	0	10	2	47	2	5	0
VOLVO CARS	156	0	0	0	0	0	0	0	0	0	0	0
MAN	0	0	0	0	0	0	10	0	104	39	40	2
PORSCHE	125	0	0	0	0	0	0	0	0	0	0	0
FAW TRUCKS	0	0	0	0	0	0	68	2	44	22	0	0
MITSUBISHI MOTORS SA	69	7	40	7	0	0	0	0	0	0	0	0
FIAT GROUP	79	0	23	7	0	0	0	0	0	0	0	0
SUBARU	75	0	0	0	0	0	0	0	0	0	0	0
PCSA	53	0	5	0	0	0	0	0	0	0	0	0
JMC	9	0	14	0	14	0	0	0	0	0	0	0
POWERSTAR	0	0	0	0	0	0	5	0	24	12	0	0
BABCOCK	0	0	0	0	0	0	0	0	21	0	0	0
MASERATI SOUTH AFRICA	18	0	0	0	0	0	0	0	0	0	0	0
SCUDERIA SOUTH AFRICA	8	0	0	0	0	0	0	0	0	0	0	0
BENTLEY	5	0	0	0	0	0	0	0	0	0	0	0
SUB TOTAL	21572	8339	13784	9766	617	2	407	11	767	84	84	4
MOTUS	3597	0	360	0	11	0	0	0	0	0	0	0
MERCEDES-BENZ SA	1863	9226	16	0	172	2	54	0	321	0	19	0
GREAT WALL MOTORS	82	0	118	0	0	0	0	0	0	0	0	0
BMW GROUP	1525	4197	0	0	0	0	0	0	0	0	0	0
INDUSTRY TOTAL	28639	21762	14278	9766	800	4	461	11	1088	84	103	4

RSA Total and Export Vehicles by Market

	Jun 2017		Variance %		Jun 2016		May 2017		YTD Jun 2017		Variance %		YTD Jun 2016	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	21572	8339	1.30	15.30	21305	7233	19907	6469	135003	36722	0.80	4.40	133989	35160
MOTUS	3597	0	4.40	0.00	3445	1	3295	0	21192	1	-5.30	-95.50	22382	22
GREAT WALL MOTORS	82	0	1950.00	0.00	4	0	0	0	82	0	-6.80	0.00	88	0
BMW GROUP	1525	4197	-36.30	-27.10	2395	5759	1285	4632	9325	18673	-24.10	-40.30	12281	31266
MERCEDES-BENZ SA	1863	9226	-12.10	-1.30	2120	9345	1822	9808	10955	50636	-7.90	-2.40	11898	51903
Passenger Total	28639	21762	-2.20	-2.60	29269	22338	26309	20909	176557	106032	-2.30	-10.40	180638	118351
Light CV < 3501kg	13784	9766	9.80	11.30	12557	8777	12830	7791	76635	48677	2.80	0.00	74519	48674
MOTUS	360	0	-32.70	0.00	535	0	572	0	2810	0	-18.80	0.00	3459	13
GREAT WALL MOTORS	118	0	38.80	0.00	85	0	0	0	118	0	-80.60	0.00	609	35
MERCEDES-BENZ SA	16	0	-20.00	0.00	20	0	13	0	89	0	0.00	0.00	89	0
Light CV < 3501kg Total	14278	9766	8.20	11.30	13197	8777	13415	7791	79652	48677	1.20	-0.10	78676	48722
Medium CV 3501-8500kg	617	2	12.20	100.00	550	1	439	1	2923	21	4.20	-85.20	2804	142
MOTUS	11	0	-45.00	0.00	20	0	13	0	63	0	-41.70	0.00	108	0
MERCEDES-BENZ SA	172	2	-12.20	0.00	196	0	131	0	923	9	-7.30	0.00	996	0
Med. CV 3501-8500kg Total	800	4	4.40	300.00	766	1	583	1	3909	30	0.00	-78.90	3908	142
Heavy CV 8501-16500kg	407	11	-1.90	-45.00	415	20	376	16	2333	79	-1.10	33.90	2358	59
MOTUS	0	0	0.00	0.00	0	0	0	0	1	0	0.00	0.00	0	0
MERCEDES-BENZ SA	54	0	-28.00	0.00	75	0	41	0	294	0	-11.40	0.00	332	0
Extra Heavy CV > 16500kg	767	84	-1.80	31.30	781	64	724	29	4080	408	1.40	2.50	4025	398
MERCEDES-BENZ SA	321	0	9.20	0.00	294	0	241	0	1687	0	-7.90	0.00	1832	0
Bus > 8500kg	84	4	-20.80	100.00	106	2	60	2	390	11	-18.80	-56.00	480	25
MERCEDES-BENZ SA	19	0	-34.50	0.00	29	0	14	0	103	0	-10.40	0.00	115	0
INDUSTRY TOTAL	45369	31631	1.00	1.40	44932	31202	41763	28748	269006	155237	-1.20	-7.40	272364	167697

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BENTLEY	5	0						
BENTLEY Bentayga	3	0	BENTLEY Continental	1	0	BENTLEY Flying Spur	1	0
CHRYSLER SA	186	5						
DODGE Journey	3	0	JEEP Cherokee	11	1	JEEP Grand Cherokee	109	3
JEEP Renegade	34	0	JEEP Wrangler	29	1			
FIAT GROUP	79	0						
ABARTH 500	3	0	ALFA Giulia	7	0	ALFA Giulietta	5	0
FIAT 500	33	0	FIAT 500X	19	0	FIAT Tipo	12	0
FMC	1952	0						
FORD B-Max	3	0	FORD EcoSport	545	0	FORD Everest	322	0
FORD Fiesta	423	0	FORD Figo	221	0	FORD Focus	231	0
FORD Kuga	121	0	FORD Mustang	86	0			
GMSA/SUZUKI TRUCKS	427	10						
CHEV Captiva	50	0	CHEV Cruze	17	0	CHEV Spark	58	0
CHEV Trailblazer	39	10	OPEL Adam	6	0	Opel Astra	39	0
OPEL Corsa	155	0	OPEL MOKKA X	63	0			
HONDA	570	70						
HONDA Ballade	55	0	HONDA BR-V	138	10	HONDA Brio	105	0
HONDA Civic	33	60	HONDA HR-V	161	0	HONDA Jazz	78	0
JAGUAR LAND ROVER	364	0						
JAGUAR F-PACE	65	0	JAGUAR F-Type	12	0	JAGUAR XE	2	0
JAGUAR XF	39	0	L-R Discovery Sport	87	0	L-R Range Rover	26	0
L-R Range Rover Evoque	52	0	L-R Range Rover Sport	81	0			
JMC	9	0						
LANDWIND X5	9	0						
MAHINDRA	209	0						
MAHINDRA KUV100	73	0	MAHINDRA Scorpio	21	0	MAHINDRA Thar	10	0
MAHINDRA TUV	60	0	MAHINDRA XUV	44	0	MAHINDRA Xylo	1	0
MASERATI SOUTH AFRICA	18	0						
MASERATI Ghibli	1	0	MASERATI GranCabrio	2	0	MASERATI GranTurismo	3	0
MASERATI Levante	9	0	MASERATI Quattroporte	3	0			
MAZDA SOUTHERN AFRICA	1121	0						
MAZDA 2	239	0	MAZDA 3	236	0	MAZDA CX-3	254	0
MAZDA CX-5	386	0	MAZDA MX-5	6	0			
MITSUBISHI MOTORS SA	69	7						
MITSUBISHI ASX	30	0	MITSUBISHI Mirage	17	0	MITSUBISHI Outlander	1	0
MITSUBISHI Pajero	16	7	MITSUBISHI Pajero Sport	5	0			
NISSAN	1397	0						
DATSUN GO	426	0	DATSUN GO+	100	0	INFINITI QX80	1	0
NISSAN 370Z	2	0	NISSAN Almera	220	0	NISSAN GT-R	7	0
NISSAN Juke	19	0	NISSAN Micra	120	0	NISSAN NV200	9	0
NISSAN Patrol SW	4	0	NISSAN Qashqai	235	0	NISSAN X-Trail	254	0
PCSA	53	0						
PEUGEOT 2008	29	0	PEUGEOT 208	24	0			
PORSCHE	125	0						
Cayman/Boxster	16	0	PORSCHE 911	47	0	PORSCHE Cayenne	37	0
PORSCHE Macan	9	0	PORSCHE Panamera	16	0			
RENAULT	1657	0						
RENAULT Captur	106	0	RENAULT Clio IV	168	0	RENAULT Duster	112	0
RENAULT Kadjar	227	0	RENAULT Kwid	632	0	RENAULT Megane III	2	0
RENAULT Megane IV	20	0	RENAULT Sandero II	390	0			
SCUDERIA SOUTH AFRICA	8	0						
FERRARI 488 GTB	3	0	FERRARI 488 Spider	3	0	FERRARI F12	2	0
SUBARU	75	0						
SUBARU Forester	32	0	SUBARU Impreza	3	0	SUBARU Outback	4	0
SUBARU WRX	5	0	SUBARU XV	31	0			
SUZUKI AUTO	562	0						
SUZUKI Baleno	40	0	SUZUKI Celerio	44	0	SUZUKI Ciaz	17	0

SUZUKI Ertiga	38	0	SUZUKI Grand Vitara	1	0	SUZUKI Ignis	115	0
SUZUKI Jimny	84	0	SUZUKI Swift	178	0	SUZUKI Vitara	45	0
TATA	65	0						
TATA Bolt	32	0	TATA Indica	24	0	TATA Indica Vista	4	0
TATA Manza	5	0						
TOYOTA	5559	376						
LEXUS CT	1	0	LEXUS ES	8	0	LEXUS IS	4	0
LEXUS LX	25	0	LEXUS NX	17	0	LEXUS RC	8	0
LEXUS RX	8	0	TOYOTA 86	6	0	TOYOTA Avanza	423	0
TOYOTA Aygo	114	0	TOYOTA C-HR	167	0	TOYOTA Corolla/Auris/Quest	1420	117
TOYOTA Etios	1159	0	TOYOTA FJ Cruiser	11	0	TOYOTA Fortuner	1198	259
TOYOTA Landcruiser 200	92	0	TOYOTA Landcruiser SW	9	0	TOYOTA Prado	56	0
TOYOTA Prius	48	0	TOYOTA RAV	553	0	TOYOTA Yaris	232	0
VOLKSWAGEN GROUP SA	6906	7871						
AUDI A1	101	0	AUDI A3	287	0	AUDI A4	191	0
AUDI A5	76	0	AUDI A6 Sedan	16	0	AUDI A7 Sportback	8	0
AUDI A8	4	0	AUDI Q2	60	0	AUDI Q3	81	0
AUDI Q5	90	0	AUDI Q7	28	0	AUDI R8	7	0
AUDI TT	17	0	VW Caddy	28	0	VW Caravelle	31	0
VW Golf 7	482	0	VW Golf SV	7	0	VW Jetta 6	108	0
VW Kombi	116	0	VW Passat	32	0	VW Polo	1897	7871
VW Polo Vivo	2516	0	VW Scirocco	1	0	VW Tiguan	334	0
VW Touareg	17	0	VW Touran	81	0	VW up	290	0
VOLVO CARS	156	0						
VOLVO S60	15	0	VOLVO S90	9	0	VOLVO V40	37	0
VOLVO V40 CC	21	0	VOLVO V60 CC	8	0	VOLVO V90 CC	4	0
VOLVO XC60	43	0	VOLVO XC90	19	0			
Light CV < 3501kg								
	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	23	7						
FIAT Doblo Cargo	5	0	FIAT Ducato	2	0	FIAT Fiorino	6	3
FIAT Fullback	10	4						
FMC	3407	5631						
FORD Ranger	3333	5631	FORD Transit	51	0	FORD Transit Connect	23	0
GMSA/SUZU TRUCKS	2115	144						
CHEV Spark	18	0	CHEV Utility	919	4	ISUZU KB	1178	140
JMC	14	0						
JMC Boarding	1	0	JMC Carrying	10	0	JMC Vigus	3	0
MAHINDRA	144	0						
MAHINDRA Bolero	70	0	MAHINDRA Genio	15	0	MAHINDRA Scorpio Pik-Up	59	0
MAZDA SOUTHERN AFRICA	33	0						
MAZDA BT-50	33	0						
MITSUBISHI MOTORS SA	40	7						
MITSUBISHI Triton	40	7						
NISSAN	2707	335						
DATSUN GO+	9	0	NISSAN Hardbody	76	260	NISSAN Navara	137	0
NISSAN NP200	1067	35	NISSAN NP300	1130	40	NISSAN NV200	18	0
NISSAN NV350	54	0	NISSAN NV350 Taxi	215	0	NISSAN Patrol PU	1	0
PCSA	5	0						
PEUGEOT Partner	5	0						
RENAULT	23	0						
RENAULT Kangoo	13	0	RENAULT Trafic	10	0			
SUZUKI AUTO	19	0						
SUZUKI Gypsy	4	0	SUZUKI Super Carry	15	0			
TATA	107	0						
TATA Super Ace	85	0	TATA Telcoline/Worker	19	0	TATA Xenon	3	0
TOYOTA	4634	3642						
TOYOTA Avanza	12	0	TOYOTA Dyna	4	0	TOYOTA Hilux	3161	3642
TOYOTA Landcruiser PU	180	0	TOYOTA Quantum	1277	0			
VOLKSWAGEN GROUP SA	513	0						
VW Amarok	220	0	VW Caddy	220	0	VW Polo Vivo	18	0
VW Transporter Cr-Bus	28	0	VW Transporter P-Van	10	0	VW Transporter PU	17	0

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FMC	12	0						
FORD Transit	12	0						
GMSA/SUZU TRUCKS	231	2						
ISUZU N-Series	231	2						
IVECO	102	0						
IVECO Daily	102	0						
JMC	14	0						
JMC Carrying	14	0						
TATA	32	0						
TATA LPK	1	0	TATA Mcv	31	0			
TOYOTA	198	0						
HINO 300 Series	136	0	TOYOTA Dyna	62	0			
VOLKSWAGEN GROUP SA	28	0						
VW Crafter	28	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	68	2						
FAW CA 15	30	2	FAW CA 16	4	0	FAW CA 8	34	0
GMSA/SUZU TRUCKS	119	0						
ISUZU F-Series	119	0						
IVECO	10	2						
IVECO Eurocargo	10	2						
MAN	10	0						
MAN CLA	10	0						
POWERSTAR	5	0						
POWERSTAR BeiBen	5	0						
TATA	28	0						
TATA LPT	28	0						
TOYOTA	79	0						
HINO 500 Series	79	0						
VOLVO GROUP SOUTHERN A	88	7						
UD TRUCKS UD-H	88	7						

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	21	0						
DAF XF	21	0						
FAW TRUCKS	44	22						
FAW CA 28	20	5	FAW CA 33	8	17	FAW CA 35	16	0
GMSA/SUZU TRUCKS	32	0						
ISUZU F-Series	26	0	ISUZU FX-Series	6	0			
IVECO	47	2						
IVECO 682	6	0	IVECO Eurocargo	1	1	IVECO Stralis	20	1
IVECO Trakker	20	0						
MAN	104	39						
MAN CLA	11	0	MAN TGM	9	0	MAN TGS	73	39
VW Constellation	11	0						
POWERSTAR	24	12						
POWERLAND Shacman	1	8	POWERSTAR BeiBen	23	4			
SCANIA	198	1						
SCANIA G-Series	78	1	SCANIA P-Series	39	0	SCANIA R-Series	81	0
TATA	7	0						
TATA Novus	3	0	TATA Prima	4	0			
TOYOTA	36	0						
HINO 500 Series	21	0	HINO 700 Series	15	0			
VOLVO GROUP SOUTHERN A	254	8						
UD TRUCKS Quester	53	0	UD TRUCKS Quon	29	1	VOLVO FH	88	6
VOLVO FM	84	1						

Bus > 8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
IVECO	5	0						
IVECO Afriway	5	0						
MAN	40	2						
MAN Bus	40	0	VW Volksbus	0	2			
SCANIA	32	2						
SCANIA Bus	32	2						
TATA	3	0						
TATA LPO	3	0						
VOLVO GROUP SOUTHERN A	4	0						
VOLVO Bus	4	0						