

Total Vehicles by Manufacturer for Mar 2017

	RSA	EXPORT
TOYOTA	11055	3723
VOLKSWAGEN GROUP SA	7360	7594
FMC	6433	4859
NISSAN	4339	988
GMSA/ISUZU TRUCKS	3227	532
RENAULT	1433	0
MAZDA SOUTHERN AFRICA	1075	0
HONDA	791	109
SUZUKI AUTO	673	2
JAGUAR LAND ROVER	557	0
MAHINDRA	444	0
VOLVO GROUP SOUTHERN	331	38
TATA	326	0
SCANIA	224	9
CHRYSLER SA	211	10
VOLVO CARS	177	0
IVECO	166	10
MITSUBISHI MOTORS SA	153	19
FIAT GROUP	133	4
MAN	129	4
PORSCHE	115	0
SUBARU	90	0
FAW TRUCKS	69	13
POWERSTAR	50	0
PCSA	43	0
BABCOCK	42	0
JMC	32	0
MASERATI SOUTH AFRICA	15	0
SCUDERIA SOUTH AFRICA	13	0
BENTLEY	4	0
SUB TOTAL	39710	17914
MOTUS	4099	
MERCEDES-BENZ SA	2812	8156
BMW GROUP	1913	3809
INDUSTRY TOTAL	48534	29879

Memo

For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of March 2017, MBSA reported a total of 2216 passenger vehicles, 596 commercial vehicles and 8156 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

Passenger
 Light Commercial
 Medium Commercial
 Heavy Commercial
 Extra Heavy Commercial
 Bus
Total

RSA	EXP
2216	8151
18	0
183	5
51	0
324	0
20	0
2812	8156

Memo

For the time being BMW Group South Africa will report one aggregated number in respect of passenger car sales in the South African market. For the month of March 2017, BMW reported a total of 1913 passenger vehicles and 3809 vehicles exported.

Passenger
Total

RSA	EXP
1913	3809
1913	3809

Memo

Associated Motor Holdings and Amalgamated Automobile Distributors disclose aggregate sales by major segment as follows.

Small Cars (Cubic Capacity 1400cc or less)
 Medium Cars (Cubic Capacity 1400cc - 2500cc)
 Large Cars (Cubic Capacity 2500cc or greater)
 4X4 Recreational/SUV
 Light Commercial Vehicles
 Medium Commercial Vehicles
 Heavy Commercial Vehicles
Total

RSA
1951
1408
18
187
520
14
1
4099

Market Totals by Manufacturer for Mar 2017

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	5683	260	4999	3463	194	0	125	0	54	0	0	0
VOLKSWAGEN GROUP SA	6828	7594	453	0	79	0	0	0	0	0	0	0
FMC	3080	0	3350	4859	3	0	0	0	0	0	0	0
NISSAN	1330	0	3009	988	0	0	0	0	0	0	0	0
GMSA/ISUZU TRUCKS	771	19	2029	507	194	2	181	4	52	0	0	0
RENAULT	1431	0	2	0	0	0	0	0	0	0	0	0
MAZDA SOUTHERN AFRICA	1040	0	35	0	0	0	0	0	0	0	0	0
HONDA	791	109	0	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	648	2	25	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	539	0	18	0	0	0	0	0	0	0	0	0
MAHINDRA	240	0	204	0	0	0	0	0	0	0	0	0
VOLVO GROUP SOUTHERN	0	0	0	0	0	0	73	13	256	23	2	2
TATA	100	0	100	0	63	0	38	0	24	0	1	0
SCANIA	0	0	0	0	0	0	0	0	189	8	35	1
CHRYSLER SA	211	10	0	0	0	0	0	0	0	0	0	0
VOLVO CARS	177	0	0	0	0	0	0	0	0	0	0	0
IVECO	0	0	0	0	97	0	8	0	55	10	6	0
MITSUBISHI MOTORS SA	105	1	48	18	0	0	0	0	0	0	0	0
FIAT GROUP	91	2	40	2	2	0	0	0	0	0	0	0
MAN	0	0	0	0	0	0	19	1	85	3	25	0
PORSCHE	115	0	0	0	0	0	0	0	0	0	0	0
SUBARU	90	0	0	0	0	0	0	0	0	0	0	0
FAW TRUCKS	0	0	0	0	0	0	56	0	13	13	0	0
POWERSTAR	0	0	0	0	0	0	0	0	50	0	0	0
PCSA	31	0	12	0	0	0	0	0	0	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	42	0	0	0
JMC	8	0	20	0	4	0	0	0	0	0	0	0
MASERATI SOUTH AFRICA	15	0	0	0	0	0	0	0	0	0	0	0
SCUDERIA SOUTH AFRICA	13	0	0	0	0	0	0	0	0	0	0	0
BENTLEY	4	0	0	0	0	0	0	0	0	0	0	0
SUB TOTAL	23341	7997	14344	9837	636	2	500	18	820	57	69	3
MOTUS	3564	0	520	0	14	0	1	0	0	0	0	0
MERCEDES-BENZ SA	2216	8151	18	0	183	5	51	0	324	0	20	0
BMW GROUP	1913	3809	0	0	0	0	0	0	0	0	0	0
INDUSTRY TOTAL	31034	19957	14882	9837	833	7	552	18	1144	57	89	3

RSA Total and Export Vehicles by Market

	Mar 2017		Variance %		Mar 2016		Feb 2017		YTD Mar 2017		Variance %		YTD Mar 2016	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	23341	7997	5.60	61.50	22102	4953	23994	6767	76184	17853	3.70	23.50	73458	14453
MOTUS	3564	0	-12.00	0.00	4052	1	3976	0	11741	0	-4.10	0.00	12243	12
BMW GROUP	1913	3809	-20.60	-37.50	2409	6098	1562	2659	5234	6468	-21.10	-54.20	6635	14135
MERCEDES-BENZ SA	2216	8151	21.30	-11.30	1827	9188	1869	11839	6069	21883	0.50	2.80	6041	21278
Passenger Total	31034	19957	2.10	-1.40	30390	20240	31401	21265	99228	46204	0.90	-7.40	98377	49878
Light CV < 3501kg	14344	9837	2.60	34.40	13976	7321	13890	7791	39725	24155	4.30	21.60	38097	19872
MOTUS	520	0	-27.80	0.00	720	1	538	0	1536	0	2.10	0.00	1504	1
MERCEDES-BENZ SA	18	0	5.90	0.00	17	0	15	0	46	0	12.20	0.00	41	0
Light CV < 3501kg Total	14882	9837	1.10	34.30	14713	7322	14443	7791	41307	24155	4.20	21.50	39642	19873
Medium CV 3501-8500kg	636	2	22.30	-94.70	520	38	477	5	1443	9	6.30	-87.30	1358	71
MOTUS	14	0	-41.70	0.00	24	0	6	0	36	0	-25.00	0.00	48	0
MERCEDES-BENZ SA	183	5	-10.70	0.00	205	0	188	0	514	5	2.60	0.00	501	0
Med. CV 3501-8500kg Total	833	7	11.20	-81.60	749	38	671	5	1993	14	4.50	-80.30	1907	71
Heavy CV 8501-16500kg	500	18	4.80	28.60	477	14	442	18	1216	54	11.30	125.00	1093	24
MOTUS	1	0	0.00	0.00	0	0	0	0	1	0	0.00	0.00	0	0
MERCEDES-BENZ SA	51	0	-7.30	0.00	55	0	53	0	138	0	4.50	0.00	132	0
Extra Heavy CV > 16500kg	820	57	27.70	-43.00	642	100	686	74	1945	252	5.50	34.80	1843	187
MERCEDES-BENZ SA	324	0	-13.80	0.00	376	0	329	0	892	0	-3.00	0.00	920	0
Bus > 8500kg	69	3	-24.20	-50.00	91	6	49	0	174	4	-15.50	-63.60	206	11
MERCEDES-BENZ SA	20	0	-4.80	0.00	21	0	23	0	57	0	9.60	0.00	52	0
INDUSTRY TOTAL	48534	29879	2.10	7.80	47514	27720	48097	29153	146951	70683	1.90	0.90	144172	70044

Passenger	RSA	EXP		RSA	EXP		RSA	EXP
BENTLEY	4	0						
BENTLEY Bentayga	2	0	BENTLEY Continental	2	0			
CHRYSLER SA	211	10						
DODGE Journey	6	0	JEEP Cherokee	24	0	JEEP Grand Cherokee	46	9
JEEP Renegade	94	1	JEEP Wrangler	41	0			
FIAT GROUP	91	2						
ABARTH 124 Spider	2	0	ABARTH 500	2	0	ALFA 4C	2	0
ALFA Giulia	29	0	ALFA Giulietta	3	0	FIAT 500	44	1
FIAT 500X	9	1						
FMC	3080	0						
FORD B-Max	1	0	FORD EcoSport	759	0	FORD Everest	577	0
FORD Fiesta	1041	0	FORD Figo	250	0	FORD Focus	329	0
FORD Fusion	4	0	FORD Kuga	36	0	FORD Mustang	77	0
FORD Tourneo Connect	6	0						
GMSA/SUZU Trucks	771	19						
CHEV Captiva	64	2	CHEV Cruze	49	4	CHEV Spark	125	0
CHEV Trailblazer	146	13						
GMSA/SUZU TRUCKS	771	19						
OPEL Adam	23	0	Opel Astra	147	0	OPEL Corsa	98	0
OPEL Mokka	10	0	OPEL MOKKA X	109	0			
HONDA	791	109						
HONDA Ballade	85	7	HONDA BR-V	125	2	HONDA Brio	222	1
HONDA Civic	37	32	HONDA CR-V	19	2	HONDA HR-V	152	26
HONDA Jazz	151	39						
JAGUAR LAND ROVER	539	0						
JAGUAR F-PACE	95	0	JAGUAR F-Type	6	0	JAGUAR XE	43	0
JAGUAR XF	12	0	JAGUAR XJ	2	0	L-R Discovery 4	103	0
L-R Discovery Sport	110	0	L-R Range Rover	36	0	L-R Range Rover Evoque	34	0
L-R Range Rover Sport	98	0						
JMC	8	0						
LANDWIND X5	8	0						
MAHINDRA	240	0						
MAHINDRA KUV100	74	0	MAHINDRA Quanto	1	0	MAHINDRA Scorpio	42	0
MAHINDRA Thar	26	0	MAHINDRA TUV	41	0	MAHINDRA XUV	46	0
MAHINDRA Xylo	9	0	SSANGYONG Korando	1	0			
MASERATI SOUTH AFRICA	15	0						
MASERATI Ghibli	1	0	MASERATI Levante	12	0	MASERATI Quattroporte	2	0
MAZDA SOUTHERN AFRICA	1040	0						
MAZDA 2	192	0	MAZDA 3	226	0	MAZDA CX-3	280	0
MAZDA CX-5	332	0	MAZDA MX-5	10	0			
MITSUBISHI MOTORS SA	105	1						
MITSUBISHI ASX	51	0	MITSUBISHI Mirage	11	0	MITSUBISHI Outlander	7	0
MITSUBISHI Pajero	20	1	MITSUBISHI Pajero Sport	16	0			
NISSAN	1330	0						
DATSUN GO	288	0	DATSUN GO+	133	0	INFINITI Q50	2	0
INFINITI QX70	7	0	NISSAN 370Z	1	0	NISSAN Almera	183	0
NISSAN GT-R	2	0	NISSAN Juke	53	0	NISSAN Micra	26	0
NISSAN NV200	22	0	NISSAN Patrol SW	2	0	NISSAN Qashqai	133	0
NISSAN X-Trail	478	0						
PCSA	31	0						
PEUGEOT 2008	13	0	PEUGEOT 208	17	0	PEUGEOT 3008	1	0
PORSCHE	115	0						
Cayman/Boxster	25	0	PORSCHE 911	16	0	PORSCHE Cayenne	52	0
PORSCHE Macan	17	0	PORSCHE Panamera	5	0			
RENAULT	1431	0						
RENAULT Captur	81	0	RENAULT Clio IV	261	0	RENAULT Duster	176	0
RENAULT Kadjar	37	0	RENAULT Kwid	370	0	RENAULT Megane III	1	0
RENAULT Megane IV	44	0	RENAULT Sandero II	461	0			
SCUDERIA SOUTH AFRICA	13	0						
FERRARI 488 GTB	3	0	FERRARI 488 Spider	3	0	FERRARI California	7	0

SUBARU	90	0							
SUBARU Forester	52	0	SUBARU Outback	12	0	SUBARU XV	26	0	
SUZUKI AUTO	648	2							
SUZUKI Baleno	89	0	SUZUKI Celerio	79	1	SUZUKI Ciaz	17	1	
SUZUKI Ertiga	38	0	SUZUKI Grand Vitara	8	0	SUZUKI Jimny	108	0	
SUZUKI Swift	262	0	SUZUKI Vitara	47	0				
TATA	100	0							
TATA Bolt	59	0	TATA Indica	36	0	TATA Indica Vista	4	0	
TATA Manza	1	0							
TOYOTA	5683	260							
LEXUS CT	1	0	LEXUS ES	26	0	LEXUS GS	2	0	
LEXUS IS	6	0	LEXUS LX	25	0	LEXUS NX	35	0	
LEXUS RC	1	0	LEXUS RX	13	0	TOYOTA 86	5	0	
TOYOTA Avanza	337	0	TOYOTA Aygo	141	0	TOYOTA C-HR	418	0	
TOYOTA Corolla/Auris/Quest	1511	107	TOYOTA Etios	859	0	TOYOTA FJ Cruiser	13	0	
TOYOTA Fortuner	1312	153	TOYOTA Landcruiser 200	106	0	TOYOTA Landcruiser SW	14	0	
TOYOTA Prado	63	0	TOYOTA RAV	640	0	TOYOTA Yaris	155	0	
VOLKSWAGEN GROUP SA	6828	7594							
AUDI A1	78	0	AUDI A3	272	0	AUDI A4	194	0	
AUDI A5	37	0	AUDI A6 Sedan	31	0	AUDI A7 Sportback	6	0	
AUDI A8	4	0	AUDI Q2	71	0	AUDI Q3	120	0	
AUDI Q5	82	0	AUDI Q7	32	0	AUDI R8	4	0	
AUDI TT	8	0	VW Beetle/Cabrio	2	0	VW Caddy	24	0	
VW Caravelle	31	0	VW Golf 7	549	0	VW Golf SV	5	0	
VW Jetta 6	149	0	VW Kombi	56	0	VW Passat	21	0	
VW Polo	1997	7535	VW Polo Vivo	2383	59	VW Scirocco	4	0	
VW Tiguan	442	0	VW Touareg	20	0	VW up	206	0	
VOLVO CARS	177	0							
VOLVO S60	15	0	VOLVO S90	5	0	VOLVO V40	48	0	
VOLVO V40 CC	17	0	VOLVO V60	2	0	VOLVO V60 CC	3	0	
VOLVO XC60	43	0	VOLVO XC90	44	0				
Light CV < 3501kg									
	RSA	EXP		RSA	EXP		RSA	EXP	
FIAT GROUP	40	2							
FIAT Doblo Cargo	5	0	FIAT Ducato	1	0	FIAT Fiorino	15	0	
FIAT Fullback	19	2							
FMC	3350	4859							
FORD Ranger	3234	4859	FORD Transit	101	0	FORD Transit Connect	15	0	
GMSA/SUZUKI Trucks	2029	507							
CHEV Spark	33	0	CHEV Utility	840	2				
GMSA/SUZUKI TRUCKS	2029	507							
ISUZU KB	1156	505							
JAGUAR LAND ROVER	18	0							
L-R Defender	18	0							
JMC	20	0							
JMC Boarding	6	0	JMC Carrying	8	0	JMC Vigus	6	0	
MAHINDRA	204	0							
MAHINDRA Bolero	84	0	MAHINDRA Genio	13	0	MAHINDRA Scorpio Pik-Up	107	0	
MAZDA SOUTHERN AFRICA	35	0							
MAZDA BT-50	35	0							
MITSUBISHI MOTORS SA	48	18							
MITSUBISHI Triton	48	18							
NISSAN	3009	988							
NISSAN Hardbody	44	874	NISSAN Navara	304	0	NISSAN NP200	1294	22	
NISSAN NP300	1118	92	NISSAN NV200	27	0	NISSAN NV350	20	0	
NISSAN NV350 Taxi	202	0							
PCSA	12	0							
PEUGEOT Partner	12	0							
RENAULT	2	0							
RENAULT Kangoo	2	0							
SUZUKI AUTO	25	0							
SUZUKI Super Carry	25	0							
TATA	100	0							
TATA Super Ace	72	0	TATA Telcoline/Worker	13	0	TATA Xenon	15	0	
TOYOTA	4999	3463							
TOYOTA Avanza	17	0	TOYOTA Dyna	53	0	TOYOTA Hilux	3447	3463	
TOYOTA Landcruiser PU	243	0	TOYOTA Quantum	1239	0				
VOLKSWAGEN GROUP SA	453	0							
VW Amarok	111	0	VW Caddy	251	0	VW Polo Vivo	16	0	
VW Transporter Cr-Bus	39	0	VW Transporter P-Van	10	0	VW Transporter PU	26	0	

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	2	0						
FIAT Ducato	2	0						
FMC	3	0						
FORD Transit	3	0						
GMSA/ISUZU TRUCKS	194	2						
ISUZU N-Series	194	2						
IVECO	97	0						
IVECO Daily	97	0						
JMC	4	0						
JMC Carrying	4	0						
TATA	63	0						
TATA LPK	1	0	TATA Mcv	61	0	TATA Ultra	1	0
TOYOTA	194	0						
HINO 300 Series	194	0						
VOLKSWAGEN GROUP SA	79	0						
VW Crafter	79	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	56	0						
FAW CA 15	24	0	FAW CA 16	3	0	FAW CA 8	29	0
GMSA/ISUZU TRUCKS	181	4						
ISUZU F-Series	178	1	ISUZU FX-Series	3	3			
IVECO	8	0						
IVECO Eurocargo	8	0						
MAN	19	1						
MAN CLA	18	1	MAN TGM	1	0			
TATA	38	0						
TATA LPK	1	0	TATA LPT	37	0			
TOYOTA	125	0						
HINO 500 Series	125	0						
VOLVO GROUP SOUTHERN A	73	13						
UD TRUCKS UD-H	73	13						

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	42	0						
DAF CF	1	0	DAF XF	41	0			
FAW TRUCKS	13	13						
FAW CA 28	11	13	FAW CA 33	2	0			
GMSA/ISUZU TRUCKS	52	0						
ISUZU F-Series	13	0	ISUZU FX-Series	39	0			
IVECO	55	10						
IVECO 682	4	1	IVECO Eurocargo	2	2	IVECO Stralis	17	5
IVECO Trakker	32	2						
MAN	85	3						
MAN CLA	14	0	MAN TGM	7	0	MAN TGS	54	3
MAN TGX	2	0	VW Constellation	8	0			
POWERSTAR	50	0						
POWERSTAR BeiBen	50	0						
SCANIA	189	8						
SCANIA G-Series	90	5	SCANIA P-Series	24	3	SCANIA R-Series	75	0
TATA	24	0						
TATA LPT	6	0	TATA Novus	15	0	TATA Prima	3	0
TOYOTA	54	0						
HINO 500 Series	23	0	HINO 700 Series	31	0			
VOLVO GROUP SOUTHERN A	256	23						
UD TRUCKS Quester	52	5	UD TRUCKS Quon	37	9	VOLVO FH	114	3
VOLVO FM	53	6						

Bus > 8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
IVECO	6	0						
IVECO Eurocargo	6	0						
MAN	25	0						
MAN Bus	23	0	VW Volksbus	2	0			
SCANIA	35	1						
SCANIA Bus	35	1						
TATA	1	0						
TATA LPO	1	0						
VOLVO GROUP SOUTHERN A	2	2						
VOLVO Bus	2	2						