

Total Vehicles by Manufacturer for Nov 2016

	RSA	EXPORT
TOYOTA	10088	4234
FMC	7245	5783
VOLKSWAGEN GROUP SA	6197	6616
NISSAN	4557	688
GMSA/ISUZU TRUCKS	3577	287
RENAULT	1766	0
BMW GROUP	1447	4817
MAZDA SOUTHERN AFRICA	903	0
HONDA	694	74
SUZUKI AUTO	502	0
VOLVO GROUP SOUTHERN	395	12
MAHINDRA	346	0
JAGUAR LAND ROVER	308	0
SCANIA	248	3
CHRYSLER SA	233	8
TATA	231	0
MITSUBISHI MOTORS SA	163	46
MAN	153	21
VOLVO CARS	145	0
PORSCHE	125	0
FIAT GROUP	110	8
IVECO	104	3
FAW TRUCKS	76	8
PCSA	75	0
SUBARU	50	0
JMC	49	0
BABCOCK	34	0
POWERSTAR	25	0
MASERATI SOUTH AFRICA	15	0
BENTLEY	5	0
SCUDERIA SOUTH AFRICA	2	0
SUB TOTAL	39868	22608
AMH & AAD	4638	
MERCEDES-BENZ SA	1907	8900
GWMSA	0	0
INDUSTRY TOTAL	46413	31508

Memo

For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of November 2016, MBSA reported a total of 1430 passenger vehicles, 477 commercial vehicles and 8900 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

Passenger
Light Commercial
Medium Commercial
Heavy Commercial
Extra Heavy Commercial
Bus
Total

RSA	EXP
1430	8900
14	0
158	0
44	0
244	0
17	0
1907	8900

Memo

In future Haval Motors South Africa (Pty) Ltd will release Great Wall Motors (Pty) Ltd sales. No sales were disclosed for November 2016.

Passenger
Light Commercial
Total

RSA	EXP
0	0
0	0
0	0

Memo

Associated Motor Holdings and Amalgamated Automobile Distributors disclose aggregate sales by major segment as follows.

Small Cars (Cubic Capacity 1400cc or less)
Medium Cars (Cubic Capacity 1400cc - 2500cc)
Large Cars (Cubic Capacity 2500cc or greater)
4X4 Recreational/SUV
Light Commercial Vehicles
Medium Commercial Vehicles
Total

RSA
2430
1360
156
262
415
15
4638

Market Totals by Manufacturer for Nov 2016

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	5337	248	4384	3986	252	0	82	0	33	0	0	0
FMC	3422	7	3810	5776	13	0	0	0	0	0	0	0
VOLKSWAGEN GROUP SA	5308	6616	773	0	116	0	0	0	0	0	0	0
NISSAN	1477	0	3080	688	0	0	0	0	0	0	0	0
GMSA/ISUZU TRUCKS	514	22	2729	262	178	2	121	1	32	0	3	0
RENAULT	1715	0	51	0	0	0	0	0	0	0	0	0
BMW GROUP	1447	4817	0	0	0	0	0	0	0	0	0	0
MAZDA SOUTHERN AFRICA	856	0	47	0	0	0	0	0	0	0	0	0
HONDA	694	74	0	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	484	0	18	0	0	0	0	0	0	0	0	0
VOLVO GROUP SOUTHERN	0	0	0	0	0	0	99	2	293	10	3	0
MAHINDRA	193	0	153	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	308	0	0	0	0	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	237	1	11	2
CHRYSLER SA	233	8	0	0	0	0	0	0	0	0	0	0
TATA	64	0	86	0	20	0	40	0	17	0	4	0
MITSUBISHI MOTORS SA	163	17	0	29	0	0	0	0	0	0	0	0
MAN	0	0	0	0	0	0	20	0	111	19	22	2
VOLVO CARS	145	0	0	0	0	0	0	0	0	0	0	0
PORSCHE	125	0	0	0	0	0	0	0	0	0	0	0
FIAT GROUP	64	1	45	7	1	0	0	0	0	0	0	0
IVECO	0	0	0	0	55	2	12	0	37	1	0	0
FAW TRUCKS	0	0	0	0	0	0	59	1	17	7	0	0
PCSA	57	0	6	0	12	0	0	0	0	0	0	0
SUBARU	50	0	0	0	0	0	0	0	0	0	0	0
JMC	18	0	21	0	10	0	0	0	0	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	34	0	0	0
POWERSTAR	0	0	0	0	0	0	0	0	25	0	0	0
MASERATI SOUTH AFRICA	15	0	0	0	0	0	0	0	0	0	0	0
BENTLEY	5	0	0	0	0	0	0	0	0	0	0	0
SCUDERIA SOUTH AFRICA	2	0	0	0	0	0	0	0	0	0	0	0
SUB TOTAL	22696	11810	15203	10748	657	4	433	4	836	38	43	4
AMH & AAD	4208	0	415	0	15	0	0	0	0	0	0	0
MERCEDES-BENZ SA	1430	8900	14	0	158	0	44	0	244	0	17	0
GWMSA	0	0	0	0	0	0	0	0	0	0	0	0
INDUSTRY TOTAL	28334	20710	15632	10748	830	4	477	4	1080	38	60	4

RSA Total and Export Vehicles by Market

	Nov 2016		Variance %		Nov 2015		Oct 2016		YTD Nov 2016		Variance %		YTD Nov 2015	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	22696	11810	-17.60	-9.80	27531	13091	26517	11954	267463	126085	-12.70	-5.20	306466	133024
AMH & AAD	4208	0	14.80	0.00	3667	2	4363	0	43553	21	-9.90	-36.40	48329	33
GWMSA	0	0	0.00	0.00	63	0	0	0	102	0	-90.30	0.00	1054	8
MERCEDES-BENZ SA	1430	8900	-11.80	7.90	1621	8251	1855	9057	21687	100867	-8.40	16.70	23668	86449
Passenger Total	28334	20710	-13.80	-3.00	32882	21344	32735	21011	332805	226973	-12.30	3.40	379517	219514
Light CV < 3501kg	15203	10748	3.70	62.20	14667	6625	13050	9620	141341	98063	-7.20	2.30	152264	95871
AMH & AAD	415	0	-33.80	0.00	627	0	473	0	5781	13	-14.80	-35.00	6787	20
GWMSA	0	0	0.00	0.00	170	11	0	0	751	44	-56.10	-13.70	1710	51
MERCEDES-BENZ SA	14	0	-30.00	0.00	20	0	14	0	156	0	-20.00	0.00	195	0
Light CV < 3501kg Total	15632	10748	1.00	62.00	15484	6636	13537	9620	148029	98120	-8.00	2.30	160956	95942
Medium CV 3501-8500kg	657	4	-17.00	-87.10	792	31	530	4	5683	168	-20.90	57.00	7184	107
AMH & AAD	15	0	0.00	0.00	15	0	8	0	196	0	-12.50	0.00	224	0
MERCEDES-BENZ SA	158	0	-26.20	0.00	214	0	158	30	1859	30	-9.20	0.00	2047	0
Med. CV 3501-8500kg Total	830	4	-18.70	-87.10	1021	31	696	34	7738	198	-18.20	85.00	9455	107
Heavy CV 8501-16500kg	433	4	-20.00	-87.90	541	33	468	30	4552	125	-0.70	-2.30	4585	128
MERCEDES-BENZ SA	44	0	-24.10	0.00	58	0	44	0	509	0	-9.80	0.00	564	0
Extra Heavy CV > 16500kg	836	38	0.20	-43.30	834	67	835	83	7995	705	-7.10	16.50	8610	605
MERCEDES-BENZ SA	244	0	-39.60	0.00	404	0	247	0	3130	0	-17.30	0.00	3784	0
Bus > 8500kg	43	4	-53.80	100.00	93	2	145	5	913	48	12.60	-54.30	811	105
MERCEDES-BENZ SA	17	0	-19.00	0.00	21	0	17	0	205	0	-1.40	0.00	208	0
INDUSTRY TOTAL	46413	31508	-9.60	12.10	51338	28113	48724	30783	505876	326169	-11.00	3.10	568490	316401

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BENTLEY	5	0						
BENTLEY Continental	3	0	BENTLEY Flying Spur	2	0			
BMW GROUP	1447	4817						
BMW 1-Series	97	0	BMW 2-Series	117	0	BMW 3-Series	447	4817
BMW 4-Series	141	0	BMW 5-Series	17	0	BMW 6-Series	6	0
BMW 7-Series	13	0	BMW i3	12	0	BMW i8	1	0
BMW X1	118	0	BMW X3	108	0	BMW X4	40	0
BMW X5	111	0	BMW X6	29	0	MINI Clubman	27	0
MINI Convertible	9	0	MINI Countryman	13	0	MINI Hatch 3-dr	78	0
MINI Hatch 5-dr	62	0	MINI Paceman	1	0			
CHRYSLER SA	233	8						
DODGE Journey	10	0	JEEP Cherokee	24	0	JEEP Grand Cherokee	51	4
JEEP Renegade	92	1	JEEP Wrangler	56	3			
FIAT GROUP	64	1						
ABARTH 124 Spider	1	0	ABARTH 500	2	0	ALFA Giulietta	8	0
FIAT 500	34	1	FIAT 500L	1	0	FIAT 500X	18	0
FMC	3422	7						
FORD B-Max	18	0	FORD EcoSport	908	0	FORD Everest	359	7
FORD Fiesta	1130	0	FORD Figo	345	0	FORD Focus	331	0
FORD Fusion	14	0	FORD Kuga	199	0	FORD Mustang	60	0
FORD Tourneo Connect	58	0						
GMSA/SUZUKI TRUCKS	514	22						
CHEV Captiva	47	5	CHEV Cruze	38	2	CHEV Sonic	5	1
CHEV Spark	148	0	CHEV Trailblazer	64	14	OPEL Adam	41	0
Opel Astra	75	0	OPEL Corsa	52	0	OPEL Mokka	44	0
HONDA	694	74						
HONDA Ballade	109	3	HONDA BR-V	126	1	HONDA Brio	75	5
HONDA Civic	21	26	HONDA CR-V	122	20	HONDA HR-V	81	13
HONDA Jazz	160	6						
JAGUAR LAND ROVER	308	0						
JAGUAR F-PACE	36	0	JAGUAR F-Type	14	0	JAGUAR XE	10	0
JAGUAR XF	9	0	L-R Discovery 4	52	0	L-R Discovery Sport	61	0
L-R Range Rover	8	0	L-R Range Rover Evoque	59	0	L-R Range Rover Sport	59	0
JMC	18	0						
LANDWIND X5	18	0						
MAHINDRA	193	0						
MAHINDRA KUV100	92	0	MAHINDRA Quanto	1	0	MAHINDRA Scorpio	42	0
MAHINDRA Thar	15	0	MAHINDRA XUV	34	0	MAHINDRA Xylo	6	0
SSANGYONG Korando	3	0						
MASERATI SOUTH AFRICA	15	0						
MASERATI Ghibli	7	0	MASERATI Levante	5	0	MASERATI Quattroporte	3	0
MAZDA SOUTHERN AFRICA	856	0						
MAZDA 2	177	0	MAZDA 3	252	0	MAZDA CX-3	142	0
MAZDA CX-5	279	0	MAZDA MX-5	6	0			
MITSUBISHI MOTORS SA	163	17						
MITSUBISHI ASX	122	1	MITSUBISHI Mirage	11	0	MITSUBISHI Outlander	1	0
MITSUBISHI Pajero	11	16	MITSUBISHI Pajero Sport	18	0			
NISSAN	1477	0						
DATSUN GO	484	0	DATSUN GO+	102	0	NISSAN 370Z	1	0
NISSAN Almera	448	0	NISSAN GT-R	1	0	NISSAN Juke	12	0
NISSAN Micra	10	0	NISSAN NV200	6	0	NISSAN Patrol SW	3	0
NISSAN Qashqai	142	0	NISSAN Sentra	1	0	NISSAN X-Trail	267	0
PCSA	57	0						
PEUGEOT 2008	13	0	PEUGEOT 208	42	0	PEUGEOT 308	2	0
PORSCHE	125	0						
Cayman/Boxster	15	0	PORSCHE 911	33	0	PORSCHE Cayenne	70	0
PORSCHE Macan	6	0	PORSCHE Panamera	1	0			
RENAULT	1715	0						
RENAULT Captur	337	0	RENAULT Clio IV	278	0	RENAULT Duster	179	0

RENAULT Kadjar	121	0	RENAULT Kwid	519	0	RENAULT Megane III	3	0
RENAULT Megane IV	67	0	RENAULT Sandero II	211	0			
SCUDERIA SOUTH AFRICA	2	0						
FERRARI 488 GTB	1	0	FERRARI 488 Spider	1	0			
SUBARU	50	0						
SUBARU Forester	15	0	SUBARU Outback	11	0	SUBARU XV	24	0
SUZUKI AUTO	484	0						
SUZUKI Baleno	37	0	SUZUKI Celerio	50	0	SUZUKI Ciaz	27	0
SUZUKI Ertiga	46	0	SUZUKI Grand Vitara	13	0	SUZUKI Jimny	85	0
SUZUKI Swift	180	0	SUZUKI SX4	13	0	SUZUKI Vitara	33	0
TATA	64	0						
TATA Bolt	40	0	TATA Indica	15	0	TATA Indica Vista	8	0
TATA Manza	1	0						
TOYOTA	5337	248						
LEXUS ES	11	0	LEXUS GS	2	0	LEXUS IS	20	0
LEXUS LX	23	0	LEXUS NX	19	0	LEXUS RC	4	0
LEXUS RX	18	0	TOYOTA 86	4	0	TOYOTA Avanza	420	0
TOYOTA Aygo	106	0	TOYOTA Corolla/Auris/Quest	1746	95	TOYOTA Etios	1006	0
TOYOTA FJ Cruiser	5	0	TOYOTA Fortuner	1135	153	TOYOTA Landcruiser 200	91	0
TOYOTA Landcruiser SW	8	0	TOYOTA Prado	90	0	TOYOTA Prius	2	0
TOYOTA RAV	462	0	TOYOTA Yaris	165	0			
VOLKSWAGEN GROUP SA	5308	6616						
AUDI A1	153	0	AUDI A3	216	0	AUDI A4	207	0
AUDI A5	26	0	AUDI A6 Sedan	20	0	AUDI A7 Sportback	6	0
AUDI A8	2	0	AUDI Q3	126	0	AUDI Q5	54	0
AUDI Q7	37	0	AUDI R8	7	0	AUDI TT	18	0
VW Beetle/Cabrio	10	0	VW Caddy	22	0	VW Caravelle	24	0
VW CC	3	0	VW Golf 7	241	0	VW Golf Cabriolet	1	0
VW Golf SV	16	0	VW Jetta 6	217	0	VW Kombi	120	0
VW Passat	19	0	VW Polo	1762	6616	VW Polo Vivo	1649	0
VW Scirocco	7	0	VW Tiguan	183	0	VW Touareg	18	0
VW up	144	0						
VOLVO CARS	145	0						
VOLVO S60	12	0	VOLVO V40	37	0	VOLVO V40 CC	18	0
VOLVO V60	4	0	VOLVO V60 CC	7	0	VOLVO XC60	36	0
VOLVO XC90	31	0						
Light CV < 3501kg								
	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	45	7						
FIAT Doblo Cargo	6	0	FIAT Fiorino	7	0	FIAT Fullback	32	7
FMC	3810	5776						
FORD Ranger	3680	5776	FORD Transit	87	0	FORD Transit Connect	43	0
GMSA/SUZU TRUCKS	2729	262						
CHEV Spark	18	0	CHEV Utility	1670	8	ISUZU KB	1041	254
JMC	21	0						
JMC Boarding	4	0	JMC Carrying	8	0	JMC Vigus	9	0
MAHINDRA	153	0						
MAHINDRA Bolero	68	0	MAHINDRA Genio	12	0	MAHINDRA Scorpio Pik-Up	73	0
MAZDA SOUTHERN AFRICA	47	0						
MAZDA BT-50	47	0						
MITSUBISHI MOTORS SA	0	29						
MITSUBISHI Triton	0	29						
NISSAN	3080	688						
NISSAN Hardbody	53	506	NISSAN Navara	1	0	NISSAN NP200	1311	33
NISSAN NP300 Hardbody	1440	149	NISSAN NV200	23	0	NISSAN NV350	1	0
NISSAN NV350 Taxi	250	0	NISSAN Patrol PU	1	0			
PCSA	6	0						
PEUGEOT Partner	6	0						
RENAULT	51	0						
RENAULT Kangoo	13	0	RENAULT Trafic	38	0			
SUZUKI AUTO	18	0						
SUZUKI Gypsy	1	0	SUZUKI Super Carry	17	0			
TATA	86	0						
TATA Super Ace	54	0	TATA Telcoline/Worker	15	0	TATA Xenon	17	0
TOYOTA	4384	3986						
TOYOTA Avanza	18	0	TOYOTA Hilux	2492	3986	TOYOTA Landcruiser PU	356	0
TOYOTA Quantum	1518	0						
VOLKSWAGEN GROUP SA	773	0						
VW Amarok	397	0	VW Caddy	224	0	VW Polo Vivo	67	0
VW Transporter Cr-Bus	54	0	VW Transporter P-Van	12	0	VW Transporter PU	19	0

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	1	0						
FIAT Ducato	1	0						
FMC	13	0						
FORD Transit	13	0						
GMSA/ISUZU TRUCKS	178	2						
ISUZU N-Series	178	2						
IVECO	55	2						
IVECO Daily	55	2						
JMC	10	0						
JMC Carrying	10	0						
PCSA	12	0						
PEUGEOT Boxer	12	0						
TATA	20	0						
TATA LPK	1	0	TATA Mcv	19	0			
TOYOTA	252	0						
HINO 300 Series	208	0	TOYOTA Dyna	44	0			
VOLKSWAGEN GROUP SA	116	0						
VW Crafter	116	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	59	1						
FAW CA 15	30	0	FAW CA 16	3	0	FAW CA 8	26	1
GMSA/ISUZU TRUCKS	121	1						
ISUZU F-Series	115	1	ISUZU FX-Series	6	0			
IVECO	12	0						
IVECO Eurocargo	12	0						
MAN	20	0						
MAN CLA	16	0	MAN TGM	3	0	VW Constellation	1	0
TATA	40	0						
TATA LPK	2	0	TATA LPT	38	0			
TOYOTA	82	0						
HINO 500 Series	82	0						
VOLVO GROUP SOUTHERN A	99	2						
UD TRUCKS UD-H	99	2						

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	34	0						
DAF CF	5	0	DAF XF	29	0			
FAW TRUCKS	17	7						
FAW CA 28	12	7	FAW CA 33	1	0	FAW CA 35	4	0
GMSA/ISUZU TRUCKS	32	0						
ISUZU F-Series	24	0	ISUZU FX-Series	8	0			
IVECO	37	1						
IVECO Stralis	5	0	IVECO Trakker	32	1			
MAN	111	19						
MAN CLA	7	0	MAN TGM	19	0	MAN TGS	70	19
VW Constellation	15	0						
POWERSTAR	25	0						
POWERLAND Shacman	1	0	POWERSTAR BeiBen	24	0			
SCANIA	237	1						
SCANIA G-Series	148	0	SCANIA P-Series	18	1	SCANIA R-Series	71	0
TATA	17	0						
TATA LPT	12	0	TATA Novus	1	0	TATA Prima	4	0
TOYOTA	33	0						
HINO 500 Series	9	0	HINO 700 Series	24	0			
VOLVO GROUP SOUTHERN A	293	10						
UD TRUCKS Quester	55	0	UD TRUCKS Quon	84	0	VOLVO FH	107	10
VOLVO FM	47	0						

Bus > 8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
GMSA/ISUZU TRUCKS	3	0						
ISUZU Bus	3	0						
MAN	22	2						
MAN Bus	15	2	VW Volksbus	7	0			
SCANIA	11	2						
SCANIA Bus	11	2						
TATA	4	0						
TATA LPO	4	0						
VOLVO GROUP SOUTHERN A	3	0						
VOLVO Bus	3	0						