

Total Vehicles by Manufacturer for Mar 2014

	RSA	EXPORT
TOYOTA	11 688	7 911
VOLKSWAGEN GROUP SA	8 800	6 198
FMC	6 289	2 851
GMSA/ISUZU TRUCKS	5 165	155
NISSAN	4 361	1 750
MERCEDES-BENZ SA	2 694	0
BMW GROUP	2 404	5 584
RENAULT	1 627	0
JAGUAR LAND ROVER	970	0
HONDA	753	33
CHRYSLER SA	730	26
SUZUKI AUTO	539	0
MITSUBISHI MOTORS SA	365	84
TATA	357	5
FIAT GROUP	294	0
PCSA	280	0
MAHINDRA	273	0
VOLVO CARS	247	0
UD TRUCKS	220	2
SCANIA	210	32
VOLVO TRUCKS	206	0
IVECO	198	21
MAN	163	8
SUBARU	128	0
FAW TRUCKS	50	0
POWERSTAR	49	4
PORSCHE	45	0
JMC	41	0
RENAULT TRUCKS	31	1
FERRARI	5	0
BABCOCK	3	0
VOLVO BUS	3	0
SUB TOTAL	49 188	24 665
AMH & AAD	6 001	
GWMSA	314	
INDUSTRY TOTAL	55 503	24 665

Memo

Great Wall Motors SA (Pty) Ltd disclose aggregate sales data by market as follows.

Passenger
Light Commercial
Total

Total
165
149
314

Memo

Associated Motor Holdings and Amalgamated Automobile Distributors disclose aggregate sales by major segment as follows.

Small Cars (Cubic Capacity 1400cc or less)
Medium Cars (Cubic Capacity 1400cc - 2500cc)
Large Cars (Cubic Capacity 2500cc or greater)
4X4 Recreational/SUV
Light Commercial Vehicles
Medium Commercial Vehicles
Total

RSA
2 640
1 738
45
522
1 026
30
6 001

Market Totals by Manufacturer for Mar 2014

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	6 208	2 022	5 055	5 889	254	0	138	0	33	0	0	0
VOLKSWAGEN GROUP SA	8 136	6 198	579	0	85	0	0	0	0	0	0	0
FMC	3 674	0	2 615	2 851	0	0	0	0	0	0	0	0
GMSA/ISUZU TRUCKS	1 939	33	2 975	105	124	11	94	2	33	4	0	0
NISSAN	1 603	1	2 758	1 749	0	0	0	0	0	0	0	0
MERCEDES-BENZ SA	1 884	0	41	0	235	0	83	0	426	0	25	0
BMW GROUP	2 404	5 584	0	0	0	0	0	0	0	0	0	0
RENAULT	1 595	0	32	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	924	0	46	0	0	0	0	0	0	0	0	0
HONDA	753	33	0	0	0	0	0	0	0	0	0	0
CHRYSLER SA	730	26	0	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	539	0	0	0	0	0	0	0	0	0	0	0
MITSUBISHI MOTORS SA	264	13	101	71	0	0	0	0	0	0	0	0
TATA	75	0	142	0	58	0	63	0	12	5	7	0
FIAT GROUP	216	0	69	0	9	0	0	0	0	0	0	0
PCSA	246	0	25	0	9	0	0	0	0	0	0	0
MAHINDRA	73	0	200	0	0	0	0	0	0	0	0	0
VOLVO CARS	247	0	0	0	0	0	0	0	0	0	0	0
UD TRUCKS	0	0	0	0	62	0	56	1	102	1	0	0
SCANIA	0	0	0	0	0	0	0	0	174	21	36	11
VOLVO TRUCKS	0	0	0	0	0	0	0	0	206	0	0	0
IVECO	0	0	0	0	132	7	12	1	51	10	3	3
MAN	0	0	0	0	0	0	19	0	116	8	28	0
SUBARU	128	0	0	0	0	0	0	0	0	0	0	0
FAW TRUCKS	0	0	0	0	1	0	22	0	27	0	0	0
POWERSTAR	0	0	0	0	0	0	0	0	49	4	0	0
PORSCHE	45	0	0	0	0	0	0	0	0	0	0	0
JMC	0	0	35	0	6	0	0	0	0	0	0	0
RENAULT TRUCKS	0	0	0	0	0	0	0	0	31	1	0	0
FERRARI	5	0	0	0	0	0	0	0	0	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	3	0	0	0
VOLVO BUS	0	0	0	0	0	0	0	0	0	0	3	0
SUB TOTAL	31 688	13 910	14 673	10 665	975	18	487	4	1 263	54	102	14
AMH & AAD	4 945	0	1 026	0	30	0	0	0	0	0	0	0
GWMSA	165	0	149	0	0	0	0	0	0	0	0	0
INDUSTRY TOTAL	36 798	13 910	15 848	10 665	1 005	18	487	4	1 263	54	102	14

RSA Total and Export Vehicles by Market

	Mar 2014		Variance %		Mar 2013		Feb 2014		YTD Mar 2014		Variance %		YTD Mar 2013	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	31 688	13 910	-0.60	-2.40	31 877	14 247	29 257	9 589	93 727	29 520	-1.40	-27.90	95 072	40 967
AMH & AAD	4 945	0	-11.80	0.00	5 605	1	5 112	0	15 250	0	-21.20	0.00	19 363	3
GWMSA	165		26.90		130		44		260		-50.50		525	
Passenger Total	36 798	13 910	-2.20	-2.40	37 612	14 248	34 413	9 589	109 237	29 520	-5.00	-27.90	114 960	40 970
Light CV < 3501kg	14 673	10 665	4.50	-20.70	14 039	13 444	13 712	12 287	40 265	30 684	0.60	-0.90	40 037	30 951
AMH & AAD	1 026	0	17.90	0.00	870	0	886	0	2 730	0	12.50	0.00	2 427	0
GWMSA	149		-60.80		380		252		780		-49.10		1 532	
Light CV < 3501kg Total	15 848	10 665	3.70	-20.70	15 289	13 444	14 850	12 287	43 775	30 684	-0.50	-0.90	43 996	30 951
Medium CV 3501-8500kg	975	18	-0.20	20.00	977	15	885	16	2 630	50	1.20	-12.30	2 598	57
AMH & AAD	30	0	-3.20	0.00	31	1	36	0	77	0	-35.80	0.00	120	1
Med. CV 3501-8500kg Total	1 005	18	-0.30	12.50	1 008	16	921	16	2 707	50	-0.40	-13.80	2 718	58
Heavy CV 8501-16500kg	487	4	23.60	-84.00	394	25	435	0	1 189	16	3.90	-70.90	1 144	55
Extra Heavy CV > 16500kg	1 263	54	21.90	31.70	1 036	41	1 069	36	3 097	140	12.70	-32.70	2 748	208
Bus > 8500kg	102	14	-8.10	75.00	111	8	106	11	273	39	13.80	178.60	240	14
INDUSTRY TOTAL	55 503	24 665	0.10	-11.20	55 450	27 782	51 794	21 939	160 278	60 449	-3.30	-16.30	165 806	72 256

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BMW GROUP	2 404	5 584						
BMW 1-Series	449	0	BMW 2-Series	124	0	BMW 3-Series	1 048	5 584
BMW 4-Series	94	0	BMW 5-Series	88	0	BMW 6-Series	27	0
BMW 7-Series	15	0	BMW X1	53	0	BMW X3	146	0
BMW X5	142	0	BMW X6	22	0	BMW Z4	7	0
MINI Clubman	4	0	MINI Convertible	3	0	MINI Countryman	76	0
MINI Coupe	8	0	MINI Hatch	83	0	MINI Paceman	12	0
MINI Roadster	3	0						
CHRYSLER SA	730	26						
CHRYSLER 300C	15	0	CHRYSLER Voyager	12	0	DODGE Journey	65	0
JEEP Cherokee	12	0	JEEP Compass	227	6	JEEP Grand Cherokee	201	18
JEEP Patriot	63	0	JEEP Wrangler	135	2			
FERRARI	5	0						
FERRARI 458 Italia	2	0	FERRARI California	1	0	FERRARI F12	1	0
FERRARI FF	1	0						
FIAT GROUP	216	0						
ABARTH 500	4	0	ALFA 159	2	0	ALFA Giulietta	10	0
ALFA MiTo	2	0	FIAT 500	100	0	FIAT 500L	5	0
FIAT Doblo	2	0	FIAT Panda	57	0	FIAT Punto	25	0
FIAT Qubo	9	0						
FMC	3 674	0						
FORD EcoSport	289	0	FORD Everest	69	0	FORD Fiesta	695	0
FORD Figo	1 203	0	FORD Focus	348	0	FORD Ikon	360	0
FORD Kuga	341	0	MAZDA 2	43	0	MAZDA 3	316	0
MAZDA 5	2	0	MAZDA 6	1	0	MAZDA CX-5	7	0
GMSA/ISUZU TRUCKS	1 939	33						
CHEV Aveo	411	6	CHEV Captiva	111	0	CHEV Cruze	329	11
CHEV Orlando	14	0	CHEV Sonic	177	4	CHEV Spark	545	10
CHEV Trailblazer	138	2	OPEL Astra	102	0	OPEL Astra GTC	1	0
OPEL Astra OPC	10	0	OPEL Corsa	94	0	OPEL Meriva	7	0
HONDA	753	33						
HONDA Accord	21	1	HONDA Ballade	52	0	HONDA Brio	288	4
HONDA Civic	117	8	HONDA CR-V	170	18	HONDA CR-Z	3	0
HONDA Insight	4	0	HONDA Jazz	98	2			
JAGUAR LAND ROVER	924	0						
JAGUAR F-Type	35	0	JAGUAR XF	172	0	JAGUAR XJ	4	0
JAGUAR XK	3	0	L-R Discovery 4	314	0	L-R Freelander 2	47	0
L-R Range Rover	30	0	L-R Range Rover Evoque	165	0	L-R Range Rover Sport	154	0
MAHINDRA	73	0						
MAHINDRA Quanto	12	0	MAHINDRA Scorpio	2	0	MAHINDRA XUV	40	0
MAHINDRA Xylo	11	0	SSANGYONG Korando	8	0			
MERCEDES-BENZ SA	1 884	0						
MERCEDES A-Class	288	0	MERCEDES B-Class	129	0	MERCEDES C-Class	891	0
MERCEDES CLA	57	0	MERCEDES E-Class	239	0	MERCEDES G-Class	8	0
MERCEDES GL-Class	11	0	MERCEDES GLA	34	0	MERCEDES M-CLASS	87	0
MERCEDES S-Class	39	0	MERCEDES SL	6	0	MERCEDES SLK	29	0
MERCEDES Viano	36	0	MERCEDES Vito	30	0			
MITSUBISHI MOTORS SA	264	13						
MITSUBISHI ASX	99	0	MITSUBISHI Lancer	11	0	MITSUBISHI Outlander	37	0
MITSUBISHI Pajero	34	11	MITSUBISHI Pajero Sport	83	2			
NISSAN	1 603	1						
INFINITI Q60 Coupe	1	0	INFINITI Q70	5	0	INFINITI QX50	2	0
INFINITI QX70	11	0	NISSAN 370Z	2	0	NISSAN Almera	419	1
NISSAN GT-R	6	0	NISSAN Juke	305	0	NISSAN LEAF	5	0
NISSAN Livina	61	0	NISSAN Micra	322	0	NISSAN Murano	5	0
NISSAN NV200	50	0	NISSAN Pathfinder	20	0	NISSAN Patrol SW	2	0
NISSAN Qashqai	207	0	NISSAN Sentra	60	0	NISSAN X-Trail	120	0
PCSA	246	0						
CITROEN C1	12	0	CITROEN C3	2	0	CITROEN C4	4	0
CITROEN C4 Aircross	2	0	CITROEN Dispatch	1	0	CITROEN DS3	15	0
CITROEN DS4	2	0	CITROEN DS5	3	0	PEUGEOT 107	39	0
PEUGEOT 2008	40	0	PEUGEOT 208	110	0	PEUGEOT 3008	10	0
PEUGEOT 508	2	0	PEUGEOT RCZ	4	0			
PORSCHE	45	0						
Cayman/Boxster	2	0	PORSCHE 911	4	0	PORSCHE Cayenne	25	0
PORSCHE Panamera	14	0						
RENAULT	1 595	0						
RENAULT Clio IV	496	0	RENAULT Duster	495	0	RENAULT Fluence	61	0

RENAULT Koleos	19	0	RENAULT Megane III	41	0	RENAULT Sandero	365	0
RENAULT Sandero II	118	0						
SUBARU	128	0						
SUBARU Forester	73	0	SUBARU Legacy	2	0	SUBARU Outback	23	0
SUBARU XV	30	0						
SUZUKI AUTO	539	0						
SUZUKI Alto	125	0	SUZUKI Grand Vitara	33	0	SUZUKI Jimny	87	0
SUZUKI Kizashi	3	0	SUZUKI Swift	235	0	SUZUKI SX4	56	0
TATA	75	0						
TATA Aria	1	0	TATA Indica Vista	11	0	Tata Indica/Indigo/B-Line	56	0
TATA Manza	7	0						
TOYOTA	6 208	2 022						
LEXUS CT	7	0	LEXUS ES	81	0	LEXUS GS	8	0
LEXUS IS	42	0	LEXUS LS	1	0	LEXUS LX	12	0
LEXUS RX	15	0	TOYOTA 86	44	0	TOYOTA Avanza	374	0
TOYOTA Aygo	9	0	TOYOTA Corolla/Auris	1 437	1 611	TOYOTA Etios	2 364	0
TOYOTA FJ Cruiser	27	0	TOYOTA Fortuner	872	411	TOYOTA Innova	7	0
TOYOTA Landcruiser 200	80	0	TOYOTA Landcruiser SW	46	0	TOYOTA Prado	183	0
TOYOTA RAV	342	0	TOYOTA Verso	14	0	TOYOTA Yaris	243	0
VOLKSWAGEN GROUP SA	8 136	6 198						
AUDI A1	182	0	AUDI A3	433	0	AUDI A4	541	0
AUDI A5	78	0	AUDI A6 Sedan	47	0	AUDI A7 Sportback	19	0
AUDI A8	12	0	AUDI Q3	192	0	AUDI Q5	153	0
AUDI Q7	33	0	AUDI R8	3	0	AUDI TT	12	0
VW Beetle/Cabrio	22	0	VW Caddy	31	0	VW CC	39	0
VW Golf 7	812	0	VW Golf Cabrio	17	0	VW Jetta 6	288	0
VW Passat	41	0	VW Polo	2 125	6 198	VW Polo Vivo	2 553	0
VW Scirocco	15	0	VW T5 Caravelle/Kombi	77	0	VW Tiguan	335	0
VW Touareg	51	0	VW Touran	25	0			
VOLVO CARS	247	0						
VOLVO S60	29	0	VOLVO V40	112	0	VOLVO V40 CC	35	0
VOLVO V60	5	0	VOLVO XC60	55	0	VOLVO XC90	11	0
Light CV < 3501kg								
	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	69	0						
FIAT Doblo Cargo	9	0	FIAT Fiorino	60	0			
FMC	2 615	2 851						
FORD Ranger	2 162	2 802	FORD Transit	189	0	MAZDA BT-50	264	49
GMSA/ISUZU TRUCKS	2 975	105						
CHEV Spark	88	0	CHEV Utility	1 437	6	ISUZU KB	1 432	99
OPEL Vivaro	18	0						
JAGUAR LAND ROVER	46	0						
L-R Defender	46	0						
JMC	35	0						
JMC Boarding	9	0	JMC Carrying	26	0			
MAHINDRA	200	0						
MAHINDRA Bolero	92	0	MAHINDRA Genio	15	0	MAHINDRA Scorpio Pik-Up	93	0
MERCEDES-BENZ SA	41	0						
MERCEDES Vito	41	0						
MITSUBISHI MOTORS SA	101	71						
MITSUBISHI Triton	101	71						
NISSAN	2 758	1 749						
NISSAN Hardbody	53	979	NISSAN Navara	175	8	NISSAN NP200	1 654	30
NISSAN NP300 Hardbody	435	731	NISSAN NV200	63	0	NISSAN NV350	48	0
NISSAN NV350 Taxi	329	1	NISSAN Patrol PU	1	0			
PCSA	25	0						
CITROEN Berlingo	2	0	CITROEN Relay	16	0	PEUGEOT Partner	7	0
RENAULT	32	0						
RENAULT Kangoo	11	0	RENAULT Trafic	21	0			
TATA	142	0						
TATA Super Ace	72	0	TATA Telcoline/Worker	18	0	TATA Xenon	52	0
TOYOTA	5 055	5 889						
TOYOTA Avanza	27	0	TOYOTA Hilux	3 415	5 889	TOYOTA Landcruiser PU	433	0
TOYOTA Quantum	1 180	0						
VOLKSWAGEN GROUP SA	579	0						
VW Amarok	318	0	VW Caddy	171	0	VW T5 Transporter Cr-Bus	44	0
VW T5 Transporter P-Van	11	0	VW T5 Transporter PU	35	0			

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	1	0						
FAW CA 7	1	0						
FIAT GROUP	9	0						
FIAT Ducato	9	0						
GMSA/ISUZU TRUCKS	124	11						
ISUZU N-Series	124	11						
IVECO	132	7						
IVECO Daily	131	7	IVECO Power Daily	1	0			
JMC	6	0						
JMC Carrying	6	0						
MERCEDES-BENZ SA	235	0						
FUSO Canter	51	0	MERCEDES Sprinter	184	0			
PCSA	9	0						
PEUGEOT Boxer	9	0						
TATA	58	0						
TATA LPK	1	0	TATA Mcv	57	0			
TOYOTA	254	0						
HINO 300 Series	229	0	TOYOTA Dyna	25	0			
UD TRUCKS	62	0						
UD TRUCKS UD-M	62	0						
VOLKSWAGEN GROUP SA	85	0						
VW Crafter	85	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	22	0						
FAW CA 15	12	0	FAW CA 16	3	0	FAW CA 9	7	0
GMSA/ISUZU TRUCKS	94	2						
ISUZU F-Series	94	2						
IVECO	12	1						
IVECO Eurocargo	12	1						
MAN	19	0						
MAN CLA	19	0						
MERCEDES-BENZ SA	83	0						
FUSO HCV	57	0	MERCEDES Atego	26	0			
TATA	63	0						
TATA LPK	2	0	TATA LPT	61	0			
TOYOTA	138	0						
HINO 500 Series	138	0						
UD TRUCKS	56	1						
UD TRUCKS UD-H	56	1						

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	3	0						
DAF FTT	2	0	DAF XF	1	0			
FAW TRUCKS	27	0						
FAW CA 28	15	0	FAW CA 33	6	0	FAW CA 35	6	0
GMSA/ISUZU TRUCKS	33	4						
ISUZU F-Series	23	0	ISUZU FX-Series	10	4			
IVECO	51	10						
IVECO Eurocargo	0	2	IVECO Stralis	33	7	IVECO Trakker	18	1
MAN	116	8						
MAN CLA	17	6	MAN TGM	13	0	MAN TGS	77	2
VW Constellation	9	0						
MERCEDES-BENZ SA	426	0						
F-L Argosy	133	0	FUSO XHCV	12	0	MERCEDES Actros	150	0
MERCEDES Axor2	131	0						
POWERSTAR	49	4						
POWERSTAR BeiBen	49	4						
RENAULT TRUCKS	31	1						
RENAULT Kerax	2	1	RENAULT Premium	29	0			
SCANIA	174	21						
SCANIA G-Series	79	1	SCANIA P-Series	13	10	SCANIA R-Series	82	10
TATA	12	5						
TATA LPT	6	0	TATA Novus	6	5			
TOYOTA	33	0						
HINO 500 Series	9	0	HINO 700 Series	24	0			
UD TRUCKS	102	1						
UD TRUCKS Quon	96	1	UD TRUCKS UD-X	6	0			
VOLVO TRUCKS	206	0						
VOLVO FH	157	0	VOLVO FM	49	0			

Bus > 8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
IVECO	3	3						
IVECO Bus	3	3						
MAN	28	0						
MAN Bus	18	0	VW Volksbus	10	0			
MERCEDES-BENZ SA	25	0						
MERCEDES Bus	25	0						
SCANIA	36	11						
SCANIA Bus	36	11						
TATA	7	0						
TATA LPO	7	0						
VOLVO BUS	3	0						
VOLVO Bus	3	0						