

Total Vehicles by Manufacturer for Aug 2018

	RSA	EXPORT
TOYOTA	10 869	3 582
VOLKSWAGEN GROUP SA	7 932	5 268
FMC	4 979	6 744
NISSAN	4 936	465
HYUNDAI AUTOMOTIVE SO	3 162	0
RENAULT	2 161	0
ISUZU MOTORS SOUTH AF	1 919	422
KIA SOUTH AFRICA	1 750	0
MAZDA SOUTHERN AFRICA	1 302	0
SUZUKI AUTO	1 081	0
HONDA	630	67
MAHINDRA	506	0
VOLVO GROUP SOUTHERN	480	25
JAGUAR LAND ROVER	392	0
OPEL	309	0
VOLVO CARS	287	5
SCANIA	236	0
GREAT WALL MOTORS	232	0
MAN	213	26
FCA SOUTH AFRICA	147	40
MITSUBISHI MOTORS SA	143	12
TATA	141	0
IVECO	136	1
FAW TRUCKS	112	10
SUBARU	85	0
PCSA	64	0
JMC	62	0
POWERSTAR	59	0
BABCOCK	24	0
VECV SOUTH AFRICA	9	0
MASERATI SOUTH AFRICA	5	0
BENTLEY	3	0
SCUDERIA SOUTH AFRICA	3	0
SUB TOTAL	44 369	16 667
MERCEDES-BENZ SA	1 949	10 048
BMW GROUP	1 537	5 532
PORSCHE	109	0
INDUSTRY TOTAL	47 964	32 247

Memo

For the time being Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of August 2018, MBSA reported a total of 1382 passenger vehicles, 567 commercial vehicles and 10048 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

	RSA	EXP
Passenger	1 382	10 042
Light Commercial	87	0
Medium Commercial	163	6
Heavy Commercial	48	0
Extra Heavy Commercial	256	0
Bus	13	0
Total	1 949	10 048

Memo

For the time being BMW South Africa (Pty) Ltd will only report aggregated sales data.

	RSA	EXP
Passenger	1 537	5 532
Total	1 537	5 532

Memo

For the time being Porsche South Africa will only report aggregated sales data.

	RSA	EXP
Passenger	109	0
Total	109	0

Market Totals by Manufacturer for Aug 2018

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	5 434	182	5 116	3 391	179	7	100	2	40	0	0	0
VOLKSWAGEN GROUP SA	7 421	5 268	463	0	48	0	0	0	0	0	0	0
FMC	2 387	18	2 587	6 726	5	0	0	0	0	0	0	0
NISSAN	1 970	0	2 966	465	0	0	0	0	0	0	0	0
HYUNDAI AUTOMOTIVE SO	2 799	0	338	0	25	0	0	0	0	0	0	0
RENAULT	2 156	0	5	0	0	0	0	0	0	0	0	0
ISUZU MOTORS SOUTH AF	83	20	1 542	399	152	3	115	0	26	0	1	0
KIA SOUTH AFRICA	1 638	0	112	0	0	0	0	0	0	0	0	0
MAZDA SOUTHERN AFRICA	1 281	0	21	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	1 040	0	41	0	0	0	0	0	0	0	0	0
HONDA	630	67	0	0	0	0	0	0	0	0	0	0
MAHINDRA	166	0	340	0	0	0	0	0	0	0	0	0
VOLVO GROUP SOUTHERN	0	0	0	0	0	0	113	1	357	24	10	0
JAGUAR LAND ROVER	392	0	0	0	0	0	0	0	0	0	0	0
OPEL	309	0	0	0	0	0	0	0	0	0	0	0
VOLVO CARS	287	5	0	0	0	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	207	0	29	0
GREAT WALL MOTORS	50	0	182	0	0	0	0	0	0	0	0	0
MAN	0	0	0	0	0	0	1	0	181	25	31	1
FCA SOUTH AFRICA	106	25	40	15	1	0	0	0	0	0	0	0
MITSUBISHI MOTORS SA	101	5	42	7	0	0	0	0	0	0	0	0
TATA	1	0	35	0	28	0	42	0	33	0	2	0
IVECO	0	0	0	0	84	0	6	0	30	1	16	0
FAW TRUCKS	0	0	0	0	0	0	74	1	38	9	0	0
SUBARU	85	0	0	0	0	0	0	0	0	0	0	0
PCSA	60	0	1	0	3	0	0	0	0	0	0	0
JMC	12	0	38	0	12	0	0	0	0	0	0	0
POWERSTAR	0	0	0	0	0	0	1	0	58	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	24	0	0	0
VECV SOUTH AFRICA	0	0	0	0	2	0	7	0	0	0	0	0
MASERATI SOUTH AFRICA	5	0	0	0	0	0	0	0	0	0	0	0
BENTLEY	3	0	0	0	0	0	0	0	0	0	0	0
SCUDERIA SOUTH AFRICA	3	0	0	0	0	0	0	0	0	0	0	0
SUB TOTAL	28 419	5 590	13 869	11 003	539	10	459	4	994	59	89	1
MERCEDES-BENZ SA	1 382	10 042	87	0	163	6	48	0	256	0	13	0
BMW GROUP	1 537	5 532	0	0	0	0	0	0	0	0	0	0
PORSCHE	109	0	0	0	0	0	0	0	0	0	0	0
INDUSTRY TOTAL	31 338	21 164	13 956	11 003	702	16	507	4	1 250	59	102	1

RSA Total and Export Vehicles by Market

	Aug 2018		Variance %		Aug 2017		Jul 2018		YTD Aug 2018		Variance %		YTD Aug 2017	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	28 419	5 590	-0.20	-18.80	28 483	6 885	29 127	3 442	214 829	48 928	1.50	-4.90	211 612	51 427
BMW GROUP	1 537	5 532	-14.80	-1.50	1 805	5 615	1 479	4 216	12 527	20 556	-1.50	-29.60	12 712	29 199
PORSCHE	109	0	14.70	0.00	95	0	85	0	825	1	-3.50	0.00	855	1
MERCEDES-BENZ SA	1 382	10 042	-22.60	-4.40	1 786	10 500	1 404	9 170	11 635	62 638	-20.00	-14.30	14 535	73 098
Passenger Total	31 447	21 164	-2.20	-8.00	32 169	23 000	32 095	16 828	239 816	132 123	0.00	-14.10	239 714	153 725
Light CV < 3501kg	13 869	11 003	-6.40	60.80	14 812	6 843	13 387	11 159	105 632	80 389	-2.80	22.70	108 653	65 516
MERCEDES-BENZ SA	87	0	770.00	0.00	10	0	70	0	382	0	213.10	0.00	122	0
Light CV < 3501kg Total	13 956	11 003	-5.80	60.80	14 822	6 843	13 457	11 159	106 014	80 389	-2.50	22.70	108 775	65 516
Medium CV 3501-8500kg	539	10	8.50	25.00	497	8	555	5	3 837	54	-1.40	74.20	3 893	31
MERCEDES-BENZ SA	163	6	12.40	500.00	145	1	146	9	1 198	27	-6.00	125.00	1 275	12
Med. CV 3501-8500kg Total	702	16	9.30	77.80	642	9	701	14	5 035	81	-2.60	88.40	5 168	43
Heavy CV 8501-16500kg	459	4	16.20	-63.60	395	11	481	3	3 173	90	2.50	-16.70	3 096	108
MERCEDES-BENZ SA	48	0	14.30	0.00	42	0	43	0	338	10	-16.10	0.00	403	0
Extra Heavy CV > 16500kg	994	59	28.60	-9.20	773	65	769	71	6 364	363	13.50	-24.70	5 608	482
MERCEDES-BENZ SA	256	0	7.60	0.00	238	0	229	0	1 847	19	-10.90	0.00	2 074	0
Bus > 8500kg	89	1	-15.20	-50.00	105	2	69	6	530	88	-10.00	576.90	589	13
MERCEDES-BENZ SA	13	0	8.30	0.00	12	0	12	0	116	0	8.40	0.00	107	0
INDUSTRY TOTAL	47 964	32 247	-2.50	7.70	49 198	29 930	47 856	28 081	363 233	213 163	-0.60	-3.10	365 534	219 887

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BENTLEY	3	0						
BENTLEY Consolidated	3	0						
FCA SOUTH AFRICA	106	25						
ABARTH 124 Spider	1	0	ABARTH 595	3	0	ALFA Giulia	5	0
ALFA Giulietta	2	0	ALFA Stelvio	3	0	FIAT 500	21	0
FIAT 500X	10	2	FIAT Panda	9	0	FIAT Tipo	15	0
JEEP Cherokee	0	2	JEEP Grand Cherokee	9	2	JEEP Renegade	12	13
JEEP Wrangler	16	6						
FMC	2 387	18						
FORD EcoSport	537	0	FORD Everest	429	18	FORD Fiesta	393	0
FORD Figo	732	0	FORD Focus	66	0	FORD Kuga	112	0
FORD Mustang	118	0						
GREAT WALL MOTORS	50	0						
GWM H5	8	0	GWM M4	42	0			
HONDA	630	67						
HONDA Ballade	42	10	HONDA BR-V	109	1	HONDA Brio	112	0
HONDA Civic	22	13	HONDA CR-V	76	1	HONDA HR-V	152	30
HONDA Jazz	117	12						
HYUNDAI AUTOMOTIVE SOU	2 799	0						
HYUNDAI Accent	227	0	HYUNDAI Creta	310	0	HYUNDAI Elantra	111	0
HYUNDAI Grand i10	1 020	0	HYUNDAI H1	103	0	HYUNDAI i20	674	0
HYUNDAI Tucson	354	0						
ISUZU MOTORS SOUTH AFR	83	20						
ISUZU MU-X	83	20						
JAGUAR LAND ROVER	392	0						
JAGUAR E-PACE	76	0	JAGUAR F-PACE	21	0	JAGUAR F-Type	4	0
JAGUAR XE	2	0	JAGUAR XF	11	0	L-R Discovery	56	0
L-R Discovery Sport	42	0	L-R Range Rover	11	0	L-R Range Rover Evoque	41	0
L-R Range Rover Sport	85	0	L-R Range Rover Velar	43	0			
JMC	12	0						
LANDWIND X5	12	0						
KIA SOUTH AFRICA	1 638	0						
KIA Cerato	4	0	KIA Grand Sedona	4	0	KIA Picanto	1 071	0
KIA Rio	340	0	KIA Sorento	5	0	KIA Soul	4	0
KIA Sportage	208	0	KIA Stinger	2	0			
MAHINDRA	166	0						
MAHINDRA KUV	34	0	MAHINDRA Scorpio	36	0	MAHINDRA Thar	15	0
MAHINDRA TUV	38	0	MAHINDRA XUV	43	0			
MASERATI SOUTH AFRICA	5	0						
MASERATI Ghibli	1	0	MASERATI Levante	4	0			
MAZDA SOUTHERN AFRICA	1 281	0						
MAZDA 2	217	0	MAZDA 3	277	0	MAZDA CX-3	338	0
MAZDA CX-5	448	0	MAZDA MX-5	1	0			
MITSUBISHI MOTORS SA	101	5						
MITSUBISHI ASX	41	0	MITSUBISHI Outlander	10	0	MITSUBISHI Pajero	9	2
MITSUBISHI Pajero Sport	41	3						
NISSAN	1 970	0						
DATSUN GO	631	0	DATSUN GO+	90	0	NISSAN 370Z	1	0
NISSAN Almera	405	0	NISSAN Juke	39	0	NISSAN Micra	175	0
NISSAN Micra 5	219	0	NISSAN NV200	35	0	NISSAN Patrol SW	5	0
NISSAN Qashqai	201	0	NISSAN X-Trail	169	0			
OPEL	309	0						
OPEL Adam	26	0	Opel Astra	31	0	OPEL Corsa	81	0
OPEL Crossland X	85	0	OPEL Grandland X	46	0	OPEL MOKKA X	40	0
PCSA	60	0						
PEUGEOT 2008	10	0	PEUGEOT 208	14	0	PEUGEOT 3008	29	0
PEUGEOT 308	7	0						
RENAULT	2 156	0						
RENAULT Captur	129	0	RENAULT Clio IV	408	0	RENAULT Duster	129	0
RENAULT Kwid	767	0	RENAULT Megane IV	40	0	RENAULT Sandero II	683	0
SCUDERIA SOUTH AFRICA	3	0						
FERRARI 488 GTB	1	0	FERRARI 488 Spider	1	0	FERRARI 812	1	0

SUBARU	85	0							
SUBARU Forester	26	0	SUBARU Impreza	2	0	SUBARU Outback	8	0	
SUBARU WRX	7	0	SUBARU XV	42	0				
SUZUKI AUTO	1 040	0							
SUZUKI Baleno	68	0	SUZUKI Celerio	130	0	SUZUKI Ciaz	20	0	
SUZUKI Dzire	34	0	SUZUKI Ertiga	34	0	SUZUKI Grand Vitara	3	0	
SUZUKI Ignis	192	0	SUZUKI Jimny	40	0	SUZUKI Swift	488	0	
SUZUKI Vitara	31	0							
TATA	1	0							
TATA Bolt	1	0							
TOYOTA	5 434	182							
LEXUS ES	9	0	LEXUS IS	1	0	LEXUS LC	2	0	
LEXUS LS	1	0	LEXUS LX	14	0	LEXUS NX	20	0	
LEXUS RC	1	0	LEXUS RX	10	0	TOYOTA 86	2	0	
TOYOTA Avanza	442	0	TOYOTA Aygo	79	0	TOYOTA C-HR	223	0	
TOYOTA Corolla/Auris/Quest	1 155	71	TOYOTA Etios	900	0	TOYOTA FJ Cruiser	10	0	
TOYOTA Fortuner	888	111	TOYOTA Landcruiser 200	109	0	TOYOTA Landcruiser SW	8	0	
TOYOTA Prado	108	0	TOYOTA RAV	268	0	TOYOTA RUSH	300	0	
TOYOTA Yaris	884	0							
VOLKSWAGEN GROUP SA	7 421	5 268							
AUDI A1	102	0	AUDI A3	153	0	AUDI A4	188	0	
AUDI A5	65	0	AUDI A6 Sedan	8	0	AUDI A7 Sportback	2	0	
AUDI Q2	41	0	AUDI Q3	67	0	AUDI Q5	72	0	
AUDI Q7	26	0	AUDI R8	3	0	AUDI TT	13	0	
VW Arteon	38	0	VW Beetle/Cabrio	11	0	VW Caddy	29	0	
VW Caravelle	39	0	VW Golf 7	332	0	VW Jetta 6	142	0	
VW Kombi	85	0	VW Passat	11	0	VW Polo	3 414	5 268	
VW Polo Vivo	1 900	0	VW Tiguan	417	0	VW Touareg	55	0	
VW up	208	0							
VOLVO CARS	287	5							
VOLVO S60	4	0	VOLVO S90	8	0	VOLVO V40	33	0	
VOLVO V40 CC	10	0	VOLVO V60 CC	3	0	VOLVO V90 CC	2	0	
VOLVO XC40	73	2	VOLVO XC60	92	1	VOLVO XC90	62	2	
Light CV < 3501kg									
	RSA	EXP		RSA	EXP		RSA	EXP	
FCA SOUTH AFRICA	40	15							
FIAT Doblo Cargo	2	0	FIAT Ducato	2	0	FIAT Fiorino	7	15	
FIAT Fullback	29	0							
FMC	2 587	6 726							
FORD Ranger	2 535	6 726	FORD Transit	42	0	FORD Transit Connect	10	0	
GREAT WALL MOTORS	182	0							
GWM Steed	182	0							
HYUNDAI AUTOMOTIVE SOU	338	0							
HYUNDAI H1	1	0	HYUNDAI H100 Bakkie	337	0				
ISUZU MOTORS SOUTH AFR	1 542	399							
ISUZU KB	1 542	399							
JMC	38	0							
CHANGAN Double Cab	4	0	CHANGAN Minivan	4	0	CHANGAN Single Cab	3	0	
JMC Boarding	3	0	JMC Carrying	13	0	JMC Vigus	11	0	
KIA SOUTH AFRICA	112	0							
KIA K2500	28	0	KIA K2700	84	0				
MAHINDRA	340	0							
MAHINDRA Bolero	76	0	MAHINDRA Genio	16	0	MAHINDRA Scorpio Pik-Up	248	0	
MAZDA SOUTHERN AFRICA	21	0							
MAZDA BT-50	21	0							
MITSUBISHI MOTORS SA	42	7							
MITSUBISHI Triton	42	7							
NISSAN	2 966	465							
NISSAN Hardbody	187	424	NISSAN Navara	139	0	NISSAN NP200	1 634	19	
NISSAN NP300	905	22	NISSAN NV200	11	0	NISSAN NV350	20	0	
NISSAN NV350 Taxi	70	0							
PCSA	1	0							
PEUGEOT Partner	1	0							
RENAULT	5	0							
RENAULT Kangoo	4	0	RENAULT Trafic	1	0				
SUZUKI AUTO	41	0							
SUZUKI Gypsy	10	0	SUZUKI Super Carry	31	0				
TATA	35	0							
TATA Super Ace	35	0							
TOYOTA	5 116	3 391							
TOYOTA Avanza	15	0	TOYOTA Dyna	77	0	TOYOTA Hilux	3 366	3 391	
TOYOTA Landcruiser PU	181	0	TOYOTA Quantum	1 477	0				
VOLKSWAGEN GROUP SA	463	0							
VW Amarok	181	0	VW Caddy	190	0	VW Polo Vivo	6	0	
VW Transporter Cr-Bus	41	0	VW Transporter P-Van	14	0	VW Transporter PU	31	0	

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FCA SOUTH AFRICA	1	0						
FIAT Ducato	1	0						
FMC	5	0						
FORD Transit	5	0						
HYUNDAI AUTOMOTIVE SOU	25	0						
HYUNDAI EX-8	25	0						
ISUZU MOTORS SOUTH AFR	152	3						
ISUZU N-Series	152	3						
IVECO	84	0						
IVECO Daily	84	0						
JMC	12	0						
JMC Carrying	12	0						
PCSA	3	0						
PEUGEOT Boxer	3	0						
TATA	28	0						
TATA Mcv	28	0						
TOYOTA	179	7						
HINO 300 Series	179	7						
VECV SOUTH AFRICA	2	0						
EICHER Pro 3008	2	0						
VOLKSWAGEN GROUP SA	48	0						
VW Crafter	48	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	74	1						
FAW CA 15	44	0	FAW CA 16	4	0	FAW CA 8	26	1
ISUZU MOTORS SOUTH AFR	115	0						
ISUZU F-Series	106	0	ISUZU FX-Series	9	0			
IVECO	6	0						
IVECO Eurocargo	6	0						
MAN	1	0						
MAN CLA	1	0						
POWERSTAR	1	0						
POWERSTAR FT Series	1	0						
TATA	42	0						
TATA LPK	1	0	TATA LPT	40	0	TATA Ultra	1	0
TOYOTA	100	2						
HINO 500 Series	100	2						
VECV SOUTH AFRICA	7	0						
EICHER Pro 6016	7	0						
VOLVO GROUP SOUTHERN A	113	1						
UD TRUCKS Croner	86	1	UD TRUCKS UD-H	27	0			

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	24	0						
DAF CF	5	0	DAF XF	19	0			
FAW TRUCKS	38	9						
FAW CA 28	19	5	FAW CA 33	14	4	FAW CA 35	5	0
ISUZU MOTORS SOUTH AFR	26	0						
ISUZU F-Series	19	0	ISUZU FX-Series	7	0			
IVECO	30	1						
IVECO 682	1	0	IVECO Eurocargo	1	0	IVECO Stralis	10	0
IVECO Trakker	18	1						
MAN	181	25						
MAN CLA	16	0	MAN TGM	23	0	MAN TGS	137	25
MAN TGX	1	0	VW Constellation	4	0			
POWERSTAR	58	0						
POWERLAND Shacman	1	0	POWERSTAR BeiBen	57	0			
SCANIA	207	0						
SCANIA G-Series	83	0	SCANIA P-Series	20	0	SCANIA R-Series	104	0
TATA	33	0						
DAEWOO Commercials	24	0	TATA LPT	4	0	TATA Prima	5	0
TOYOTA	40	0						
HINO 500 Series	29	0	HINO 700 Series	11	0			
VOLVO GROUP SOUTHERN A	357	24						
UD TRUCKS Croner	8	0	UD TRUCKS Quester	41	0	UD TRUCKS Quon	62	1
VOLVO FH	180	20	VOLVO FM	66	3			

Bus > 8500kg

	RSA	EXP	RSA	EXP	RSA	EXP
ISUZU MOTORS SOUTH AFR	1	0				
ISUZU Bus	1	0				
IVECO	16	0				
IVECO Afriway	16	0				
MAN	31	1				
MAN Bus	31	1				
SCANIA	29	0				
SCANIA Bus	29	0				
TATA	2	0				
TATA LPO	2	0				
VOLVO GROUP SOUTHERN A	10	0				
VOLVO Bus	10	0				