



June 2022

Industry New Vehicle Sales



OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA

REIMAGINING **THE FUTURE TOGETHER**
Partnership | Consistency | Trust

Market at a Glance

Passenger Vehicles - YTD Jun 2022

176 245 20.9% ↑
compared to YTD Jun 2021 (145 820)



2018	2019	2020	2021
365 247	355 379	246 541	304 340

Medium Trucks & Buses - YTD Jun 2022

3 518 1.9% ↑
compared to YTD Jun 2021 (3 453)



2018	2019	2020	2021
7 885	8 690	6 735	7 520

Light Commercial Bakkies & Mini Buses - YTD Jun 2022

63 586 -7.6% ↓
compared to YTD Jun 2021 (68 843)



2018	2019	2020	2021
159 525	153 221	110 912	133 078

Heavy Trucks & Buses - YTD Jun 2022

10 093 7.4% ↑
compared to YTD Jun 2021 (9 395)



2018	2019	2020	2021
19 570	19 322	16 019	19 555

New Vehicle Sales Totals and Export Sales

	Jun 2022		Jun 2021		Var %		May 2022		Jun 2022 YTD		Jun 2021 YTD		Var %	
	Local	Exp	Local	Exp	Local	Exp	Local	Exp	Local	Exp	Local	Exp	Local	Exp
Passenger	29 545	23 745	24 497	14 648	20.6%	62.1%	27 348	19 147	176 245	123 624	145 820	108 774	20.9%	13.7%
Light CV < 3501kg	8 877	9 194	11 206	13 309	-20.8%	-30.9%	9 261	5 709	63 586	51 491	68 843	71 757	-7.6%	-28.2%
Medium CV 3501-8500kg	697	57	688	5	1.3%	1040.0%	565	2	3 518	87	3 453	55	1.9%	58.2%
Heavy CV 8501-16500kg	560	33	469	22	19.4%	50.0%	534	19	2 956	126	2 374	75	24.5%	68.0%
Extra Heavy CV > 16500kg	1 263	10	1 194	21	5.8%	-52.4%	1 297	15	6 873	151	6 707	155	2.5%	-2.6%
Bus > 8500kg	77	15	77	5	0.0%	200.0%	58	15	264	42	314	7	-15.9%	500.0%
Industry Total	41 019	33 054	38 131	28 010	7.6%	18.0%	39 063	24 907	253 442	175 521	227 511	180 823	11.4%	-2.9%

Total Vehicle Sales by Manufacturer (Top 15)

* Sales are estimates ** Reported aggregate sales numbers only	Local	Exp
TOYOTA	7 439	82
VOLKSWAGEN GROUP SA	5 672	10 689
SUZUKI AUTO	4 622	6
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 945	-
FORD MOTOR COMPANY	2 396	8 595
NISSAN	2 370	-
RENAULT	2 332	-
KIA SOUTH AFRICA	2 091	-
HAVAL MOTORS SA	1 861	85
ISUZU MOTORS SOUTH AFRICA	1 715	518
BMW GROUP	1 313	5 153
MAHINDRA	1 062	-
STELLANTIS	1 009	-
MERCEDES-BENZ SA **	782	7 786
DAIMLER TRUCKS AND BUSES SA *	387	50

Total Commercial Vehicle Sales by Manufacturer (Top 15)

* Sales are estimates ** Reported aggregate sales numbers only	Local	Exp
DAIMLER TRUCKS AND BUSES SA *	387	50
TOYOTA	353	6
ISUZU MOTORS SOUTH AFRICA	322	26
FAW TRUCKS	260	-
UD TRUCKS SOUTHERN AFRICA	234	12
VOLVO GROUP SOUTHERN AFRICA	229	3
SCANIA	217	17
MAN	147	1
MERCEDES-BENZ SA **	89	-
TATA	87	-
POWERSTAR	70	-
IVECO	62	-
VECV SOUTH AFRICA	51	-
HYUNDAI AUTOMOTIVE SOUTH AFRICA	28	-
BABCOCK	21	-

Notes

- BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimated domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021, commercial market split estimates are provided. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa.

- naamsa is currently renovating its data management offering to the market. We will be introducing a number of value adding services that we will announce shortly. Should you have data related enquiries, do not hesitate to reach us on datasupport@naamsa.co.za

Total Vehicles Sales by Manufacturer

	Passenger LCV		Commercial		Total	
	Local	Exp	Local	Exp	Local	Exp
* Sales are estimates ** Reported aggregate sales numbers only						
TOYOTA	7 086	76	353	6	7 439	82
VOLKSWAGEN GROUP SA	5 652	10 689	20	-	5 672	10 689
SUZUKI AUTO	4 622	6	-	-	4 622	6
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 917	-	28	-	2 945	-
FORD MOTOR COMPANY	2 393	8 595	3	-	2 396	8 595
NISSAN	2 370	-	-	-	2 370	-
RENAULT	2 332	-	-	-	2 332	-
KIA SOUTH AFRICA	2 091	-	-	-	2 091	-
HAVAL MOTORS SA	1 861	85	-	-	1 861	85
ISUZU MOTORS SOUTH AFRICA	1 393	492	322	26	1 715	518
BMW GROUP	1 313	5 153	-	-	1 313	5 153
MAHINDRA	1 062	-	-	-	1 062	-
STELLANTIS	1 009	-	-	-	1 009	-
MERCEDES-BENZ SA **	693	7 786	89	-	782	7 786
DAIMLER TRUCKS AND BUSES SA *	-	-	387	50	387	50
HONDA	371	17	-	-	371	17
MITSUBISHI MOTORS SA	279	40	-	-	279	40
JAGUAR LAND ROVER	275	-	-	-	275	-
MAZDA SOUTHERN AFRICA	272	-	-	-	272	-
FAW TRUCKS	3	-	260	-	263	-
UD TRUCKS SOUTHERN AFRICA	-	-	234	12	234	12
VOLVO GROUP SOUTHERN AFRICA	-	-	229	3	229	3
SCANIA	-	-	217	17	217	17
JAC MOTORS SOUTH AFRICA	134	-	17	-	151	-
MAN	-	-	147	1	147	1
PORSCHE **	121	-	-	-	121	-
TATA	-	-	87	-	87	-
VOLVO CARS	83	-	-	-	83	-
SUBARU	75	-	-	-	75	-
POWERSTAR	-	-	70	-	70	-
IVECO	-	-	62	-	62	-
VECV SOUTH AFRICA	-	-	51	-	51	-
BABCOCK	-	-	21	-	21	-
SCUDERIA SOUTH AFRICA	8	-	-	-	8	-
BENTLEY **	4	-	-	-	4	-
LAMBORGHINI SOUTH AFRICA **	3	-	-	-	3	-

Notes

- BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimated domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021, commercial market split estimates are provided. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa.

- naamsa is currently renovating its data management offering to the market. We will be introducing a number of value adding services that we will announce shortly. Should you have data related enquiries, do not hesitate to reach us on datasupport@naamsa.co.za