

Total Vehicles by Manufacturer for Oct 2012

	RSA	EXPORT
TOYOTA	12,139	4,141
VOLKSWAGEN GROUP SA	10,125	5,553
GMSA	6,716	406
NISSAN	4,641	1,376
FMC	4,474	4,057
BMW GROUP	2,838	4,580
RENAULT	1,127	17
CHRYSLER SA	749	10
HONDA	652	18
TATA	608	0
PCSA	534	0
JAGUAR LAND ROVER	506	0
FIAT GROUP	415	12
MAHINDRA	393	0
SUZUKI AUTO	364	0
MINITUBISHI MOTORS SA	355	0
UD TRUCKS	305	18
VOLVO CARS	227	0
MAN	184	20
VOLVO TRUCKS	124	9
PORSCHE	107	0
IVECO	94	9
SUBARU	81	0
SCANIA	76	9
POWERSTAR	47	8
NC2 TRUCKS SA	34	0
RENAULT TRUCKS	25	1
MASERATI	7	0
BABCOCK	5	0
VDL BUS & COACH SA	3	0
SUB TOTAL	47,955	20,244
AMH & AAD	7,396	
MBSA	2,494	4,660
INDUSTRY TOTAL	57,845	24,904

Memo

For the time being, as a result of a global directive by Daimler AG (Germany), Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of October 2012, MBSA reported a total of 1763 passenger vehicles, 731 commercial vehicles and 4660 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

	RSA	Export
Passenger	1,763	4,660
Light Commercial	57	0
Medium Commercial	215	0
Heavy Commercial	64	0
Extra Heavy Commercial	380	0
Bus	15	0
Total	2,494	4,660

Memo

Associated Motor Holdings and Amalgamated Automobile Distributors disclose aggregate sales by major segment as follows

	RSA
Small Cars (Cubic Capacity 1400cc or less)	3,537
Medium Cars (Cubic Capacity 1400cc - 2500cc)	2,116
Large Cars (Cubic Capacity 2500cc or greater)	16
4X4 Recreational/SUV	711
Light Commercial Vehicles	956
Medium Commercial Vehicles	60
Total	7,396

Market Totals by Manufacturer for Oct 2012

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	8,013	604	3,724	3,537	219	0	158	0	25	0	0	0
VOLKSWAGEN GROUP SA	9,426	5,553	617	0	82	0	0	0	0	0	0	0
GMSA	3,458	48	2,994	328	112	17	112	12	39	1	1	0
NISSAN	1,831	68	2,810	1,308	0	0	0	0	0	0	0	0
FMC	2,664	0	1,810	4,057	0	0	0	0	0	0	0	0
BMW GROUP	2,838	4,580	0	0	0	0	0	0	0	0	0	0
RENAULT	1,103	8	24	9	0	0	0	0	0	0	0	0
CHRYSLER SA	749	10	0	0	0	0	0	0	0	0	0	0
HONDA	652	18	0	0	0	0	0	0	0	0	0	0
TATA	282	0	183	0	61	0	47	0	28	0	7	0
PCSA	501	0	25	0	8	0	0	0	0	0	0	0
JAGUAR LAND ROVER	449	0	57	0	0	0	0	0	0	0	0	0
FIAT GROUP	337	6	66	6	12	0	0	0	0	0	0	0
MAHINDRA	155	0	238	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	364	0	0	0	0	0	0	0	0	0	0	0
MINITUBISHI MOTORS SA	234	0	121	0	0	0	0	0	0	0	0	0
UD TRUCKS	0	0	0	0	89	1	143	11	73	6	0	0
VOLVO CARS	227	0	0	0	0	0	0	0	0	0	0	0
MAN	0	0	0	0	0	0	17	0	133	20	34	0
VOLVO TRUCKS	0	0	0	0	0	0	0	0	124	9	0	0
PORSCHE	107	0	0	0	0	0	0	0	0	0	0	0
IVECO	0	0	0	0	55	8	5	0	34	0	0	1
SUBARU	81	0	0	0	0	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	57	0	19	9
POWERSTAR	0	0	0	0	0	0	0	0	47	8	0	0
NC2 TRUCKS SA	0	0	0	0	0	0	0	0	34	0	0	0
RENAULT TRUCKS	0	0	0	0	0	0	0	0	25	1	0	0
MASERATI	7	0	0	0	0	0	0	0	0	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	5	0	0	0
VDL BUS & COACH SA	0	0	0	0	0	0	0	0	0	0	3	0
SUB TOTAL	33,478	10,895	12,669	9,245	638	26	482	23	624	45	64	10
AMH & AAD	6,380	0	956	0	60	0	0	0	0	0	0	0
MBSA	1,763	4,660	57	0	215	0	64	0	380	0	15	0
INDUSTRY TOTAL	41,621	15,555	13,682	9,245	913	26	546	23	1,004	45	79	10

RSA Total and Export Vehicles by Market

	Oct 2012		Variance %		Oct 2011		Sep 2012		YTD Oct 2012		Variance %		YTD Oct 2011	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	33,478	10,895	20.50	-10.20	27,783	12,133	30,897	9,137	286,520	86,184	11.60	-33.90	256,778	130,308
AMH & AAD	6,380		-10.70		7,143		6,451		64,492		20.40		53,558	
MBSA	1,763	4,660	-7.20	5.30	1,900	4,426	2,141	4,770	19,261	39,243	-9.60	24.60	21,309	31,507
Passenger Total	41,621	15,555	13.00	-6.10	36,826	16,559	39,489	13,907	370,273	125,427	11.60	-22.50	331,645	161,815
Light CV < 3501kg	12,669	9,245	2.30	1.20	12,385	9,132	12,299	12,633	122,815	103,239	7.30	44.60	114,452	71,418
AMH & AAD	956		77.40		539		946		7,814		4.50		7,479	
MBSA	57	0	-6.60	0.00	61	0	41	0	438	0	6.80	0.00	410	0
Light CV < 3501kg Total	13,682	9,245	5.40	1.20	12,985	9,132	13,286	12,633	131,067	103,239	7.10	44.60	122,341	71,418
Medium CV 3501-8500kg	638	26	10.20	85.70	579	14	563	17	5,892	139	6.10	33.70	5,554	104
AMH & AAD	60		20.00		50		38		401		31.90		304	
MBSA	215	0	5.90	0.00	203	0	176	0	1,904	0	0.80	0.00	1,889	0
Med. CV 3501-8500kg Total	913	26	9.70	85.70	832	14	777	17	8,197	139	5.80	33.70	7,747	104
Heavy CV 8501-16500kg	482	23	31.70	4.50	366	22	396	21	3,616	204	4.20	80.50	3,469	113
MBSA	64	0	6.70	0.00	60	0	49	0	570	0	-2.40	0.00	584	0
HCV 8501-16500kg Total	546	23	28.20	4.50	426	22	445	21	4,186	204	3.30	80.50	4,053	113
Extra Heavy CV > 16500kg	624	45	-24.30	40.60	824	32	716	46	6,758	476	0.80	45.60	6,707	327
MBSA	380	0	6.10	0.00	358	0	310	0	3,409	0	0.50	0.00	3,393	0
EHCV >16500kg Total	1,004	45	-15.10	40.60	1,182	32	1,026	46	10,167	476	0.70	45.60	10,100	327
Bus > 8500kg	64	10	-3.00	150.00	66	4	58	22	696	133	5.60	101.50	659	66
MBSA	15	0	66.70	0.00	9	0	12	0	172	0	-5.00	0.00	181	0
Bus >8500kg Total	79	10	5.30	150.00	75	4	70	22	868	133	3.30	101.50	840	66
INDUSTRY TOTAL	57,845	24,904	10.50	-3.30	52,326	25,763	55,093	26,646	524,758	229,618	10.10	-1.80	476,726	233,843

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BMW GROUP	2,838	4,580						
BMW 1-Series	416	0	BMW 3-Series	1,520	4,580	BMW 5-Series	109	0
BMW 6-Series	35	0	BMW 7-Series	10	0	BMW X1	74	0
BMW X3	156	0	BMW X5	154	0	BMW X6	39	0
BMW Z4	10	0	MINI	315	0			
CHRYSLER SA	749	10						
CHRYSLER 300C	34	0	CHRYSLER Voyager	27	0	DODGE Caliber	6	0
DODGE Journey	63	0	JEEP Cherokee	53	0	JEEP Compass	239	0
JEEP Grand Cherokee	112	9	JEEP Patriot	72	0	JEEP Wrangler	143	1
FIAT GROUP	337	6						
ABARTH 500	7	0	ALFA 159	50	0	ALFA Giulietta	70	1
ALFA MiTo	27	0	FIAT 500	86	1	FIAT Punto	97	4
FMC	2,664	0						
FORD Everest	32	0	FORD Fiesta	442	0	FORD Figo	1,353	0
FORD Focus	165	0	FORD Ikon	38	0	FORD Kuga	70	0
MAZDA 2	75	0	MAZDA 3	412	0	MAZDA 5	28	0
MAZDA 6	16	0	MAZDA CX-5	28	0	MAZDA CX-7	1	0
MAZDA MX-5	4	0						
GMSA	3,458	48						
CHEV Aveo	674	10	CHEV Captiva	146	11	CHEV Cruze	671	2
CHEV Lumina	12	0	CHEV Optra	33	0	CHEV Orlando	66	0
CHEV Sonic	969	13	CHEV Spark	688	12	HUMMER H3	3	0
OPEL Astra/GTC	72	0	OPEL Corsa	98	0	OPEL Meriva	26	0
HONDA	652	18						
HONDA Accord	34	0	HONDA Ballade	186	16	HONDA Civic	164	0
HONDA CR-V	96	1	HONDA CR-Z	1	0	HONDA Insight	1	0
HONDA Jazz	170	1						
JAGUAR LAND ROVER	449	0						
JAGUAR XF	33	0	JAGUAR XJ	1	0	JAGUAR XK	2	0
L-R Discovery 4	174	0	L-R Freelander 2	67	0	L-R Range Rover	14	0
L-R Range Rover Evoque	121	0	L-R Range Rover Sport	37	0			
MAHINDRA	155	0						
MAHINDRA Scorpio	9	0	MAHINDRA XUV	106	0	MAHINDRA Xylo	19	0
SSANGYONG Korando	17	0	SSANGYONG Rexton	4	0			
MASERATI	7	0						
MASERATI GranTurismo	5	0	MASERATI Quattroporte	2	0			
MITSUBISHI MOTORS SA	234	0						
MITSUBISHI ASX	106	0	MITSUBISHI Lancer	10	0	MITSUBISHI Outlander	22	0
MITSUBISHI Pajero	65	0	MITSUBISHI Pajero Sport	31	0			
NISSAN	1,831	68						
INFINITI EX	1	0	INFINITI FX	4	0	INFINITI G Cabriolet	1	0
INFINITI M	2	0	NISSAN 370Z	4	0	NISSAN GT-R	4	0
NISSAN Juke	354	0	NISSAN Livina	234	11	NISSAN Micra	375	19
NISSAN Murano	12	2	NISSAN Pathfinder	22	2	NISSAN Patrol SW	1	0
NISSAN Qashqai	401	23	NISSAN Tiida	270	11	NISSAN X-Trail	146	0
PCSA	501	0						
CITROEN C1	44	0	CITROEN C3	38	0	CITROEN C3 Picasso	9	0
CITROEN C4	15	0	CITROEN C4 Aircross	20	0	CITROEN DS3	23	0
CITROEN DS4	17	0	CITROEN DS5	22	0	PEUGEOT 107	41	0
PEUGEOT 207	93	0	PEUGEOT 208	121	0	PEUGEOT 3008	15	0
PEUGEOT 308	16	0	PEUGEOT 4008	7	0	PEUGEOT 5008	1	0
PEUGEOT 508	13	0	PEUGEOT RCZ	6	0			
PORSCHE	107	0						
Cayman/Boxster	8	0	PORSCHE 911	26	0	PORSCHE Cayenne	63	0
PORSCHE Panamera	10	0						
RENAULT	1,103	8						
RENAULT Clio III	191	0	RENAULT Fluence	52	0	RENAULT Grand Scenic III	9	0
RENAULT Koleos	68	0	RENAULT Megane III	149	1	RENAULT Sandero	630	7
RENAULT Scenic III	4	0						
SUBARU	81	0						
SUBARU Forester	52	0	SUBARU Legacy	3	0	SUBARU Outback	6	0

SUBARU Tribeca	1	0	SUBARU WRX	3	0	SUBARU XV	16	0
SUZUKI AUTO	364	0						
SUZUKI Alto	94	0	SUZUKI Grand Vitara	21	0	SUZUKI Jimny	100	0
SUZUKI Kizashi	3	0	SUZUKI Swift	95	0	SUZUKI SX4	51	0
TATA	282	0						
TATA Indica Vista	52	0	Tata Indica/Indigo/B-Line	190	0	TATA Manza	40	0
TOYOTA	8,013	604						
LEXUS CT	7	0	LEXUS GS	24	0	LEXUS IS	44	0
LEXUS LX	9	0	LEXUS RX	17	0	TOYOTA 86	93	0
TOYOTA Avanza	464	0	TOYOTA Aygo	195	0	TOYOTA Corolla/Auris	1,551	416
TOYOTA Etios	2,625	0	TOYOTA FJ Cruiser	67	0	TOYOTA Fortuner	1,754	188
TOYOTA Innova	49	0	TOYOTA Landcruiser 200	45	0	TOYOTA Prado	102	0
TOYOTA Prius	6	0	TOYOTA RAV	79	0	TOYOTA Verso	52	0
TOYOTA Yaris	830	0						
VOLKSWAGEN GROUP SA	9,426	5,553						
AUDI A1	72	0	AUDI A1 Sportback	138	0	AUDI A3 3Door/Sportback/Cabrio	151	0
AUDI A4 Sedan/Avant	541	0	AUDI A5 Coupe/Cabriolet	78	0	AUDI A5 Sportback	58	0
AUDI A6 Sedan	61	0	AUDI A7 Sportback	12	0	AUDI A8	4	0
AUDI Q3	146	0	AUDI Q5	136	0	AUDI Q7	56	0
AUDI R8	2	0	AUDI TT	19	0	VW Beetle/Cabrio	157	0
VW Caddy	33	0	VW CC	32	0	VW Golf A6/Cabriolet	626	0
VW Jetta 6	368	0	VW Passat	17	0	VW Polo Vivo/Vivo Sedan	3,341	0
VW Polo/Polo Sedan	2,883	5,553	VW Scirocco	29	0	VW T5 Caravelle/Kombi	108	0
VW Tiguan	270	0	VW Touareg	50	0	VW Touran	38	0
VOLVO CARS	227	0						
VOLVO C30	15	0	VOLVO C70	1	0	VOLVO S40	4	0
VOLVO S60	51	0	VOLVO S80	1	0	VOLVO V40	81	0
VOLVO V60	20	0	VOLVO XC60	39	0	VOLVO XC70	2	0
VOLVO XC90	13	0						

Light CV < 3501kg

	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	66	6						
FIAT Doblo Cargo	22	0	FIAT Ducato	11	0	FIAT Fiorino	33	6
FMC	1,810	4,057						
FORD Ranger	1,511	4,038	MAZDA BT-50	299	19			
GMSA	2,994	328						
CHEV Lumina UTE	24	0	ISUZU KB	1,199	323	CHEV Utility	1,763	5
OPEL Vivaro	8	0						
JAGUAR LAND ROVER	57	0						
L-R Defender	57	0						
MAHINDRA	238	0						
MAHINDRA Bolero	74	0	MAHINDRA Genio	28	0	MAHINDRA Scorpio Pik-Up	122	0
MAHINDRA Xylo	4	0	SSANGYONG Actyon Sports	10	0			
MITSUBISHI MOTORS SA	121	0						
MITSUBISHI Triton	121	0						
NISSAN	2,810	1,308						
NISSAN Hardbody	36	1,066	NISSAN Navara	237	7	NISSAN NP200	1,546	152
NISSAN NP300 Hardbody	991	83						
PCSA	25	0						
CITROEN Berlingo	8	0	CITROEN Dispatch	4	0	CITROEN Relay	3	0
PEUGEOT Expert	1	0	PEUGEOT Partner	9	0			
RENAULT	24	9						
RENAULT Kangoo	23	9	RENAULT Trafic	1	0			
TATA	183	0						
TATA Super Ace	55	0	TATA Telcoline/Worker	15	0	TATA Xenon	113	0
TOYOTA	3,724	3,537						
TOYOTA Avanza	33	0	TOYOTA Hilux	2,283	3,537	TOYOTA Landcruiser PU	159	0
TOYOTA Landcruiser SW	11	0	TOYOTA Quantum	1,238	0			
VOLKSWAGEN GROUP SA	617	0						
VW Amarok	442	0	VW Caddy	122	0	VW T5 Transporter Cr-Bus	35	0
VW T5 Transporter P-Van	10	0	VW T5 Transporter PU	8	0			

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	12	0						
FIAT Ducato	12	0						
GMSA	112	17						
ISUZU N-Series	112	17						
IVECO	55	8						
IVECO Daily	55	8						
PCSA	8	0						
CITROEN Relay	1	0	PEUGEOT Boxer	7	0			
TATA	61	0						
TATA LPK	5	0	TATA Mcv	54	0	TATA SK	2	0
TOYOTA	219	0						
HINO 300 Series	182	0	TOYOTA Dyna	37	0			
UD TRUCKS	89	1						
UD TRUCKS UD-M	89	1						
VOLKSWAGEN GROUP SA	82	0						
VW Crafter	82	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
GMSA	112	12						
ISUZU F-Series	112	12						
IVECO	5	0						
IVECO Eurocargo	5	0						
MAN	17	0						
MAN CLA	15	0	VW Constellation	2	0			
TATA	47	0						
TATA LPK	13	0	TATA LPT	34	0			
TOYOTA	158	0						
HINO 500 Series	158	0						
UD TRUCKS	143	11						
UD TRUCKS UD-H	143	11						

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	5	0						
DAF XF	5	0						
GMSA	39	1						
ISUZU F-Series	39	1						
IVECO	34	0						
IVECO Eurocargo	1	0	IVECO Stralis	23	0	IVECO Trakker	10	0
MAN	133	20						
MAN CLA	11	4	MAN TGM	26	0	MAN TGS	72	6
VW Constellation	24	10						
NC2 TRUCKS SA	34	0						
I-N 9800	31	0	I-N TranStar	3	0			
POWERSTAR	47	8						
POWERSTAR BeiBen	47	8						
RENAULT TRUCKS	25	1						
RENAULT Kerax	4	1	RENAULT Premium	21	0			
SCANIA	57	0						
SCANIA G-Series	6	0	SCANIA P-Series	6	0	SCANIA R-Series	45	0
TATA	28	0						
TATA LPT	4	0	TATA Novus	24	0			
TOYOTA	25	0						
HINO 500 Series	6	0	HINO 700 Series	19	0			
UD TRUCKS	73	6						
UD TRUCKS Quon	68	6	UD TRUCKS UD-X	5	0			
VOLVO TRUCKS	124	9						
VOLVO FH	71	9	VOLVO FM	53	0			

Bus > 8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
GMSA	1	0						
ISUZU F-Series	1	0						
IVECO	0	1						
IVECO Bus	0	1						
MAN	34	0						
MAN Bus	21	0	VW Volksbus	13	0			
SCANIA	19	9						
SCANIA Bus	19	9						
TATA	7	0						
TATA LPO	7	0						
VDL BUS & COACH SA	3	0						
VDL TB	3	0						